

Grid[®] Report for GRC Platforms

Winter 2023



GRC Platforms

Contenders								Leaders
Niche								High Performers

Market Presence

Satisfaction

G2 Grid[®] Scoring

(GRC Platforms continues on next page)

GRC Platforms (continued)

GRC Platforms Definition

GRC platforms help businesses mitigate risk to minimize financial, legal, and all other liabilities. Companies use GRC platforms to define, implement, and monitor company-wide strategies for risk management. Also known as enterprise risk management (ERM), this type of software covers multiple types of risks: financial, hazard, strategic, and operational. GRC features organize and evaluate risk information, track company-wide incidents, and provide various tools for measuring risk factors and modifying operations to comply with policies and regulations. GRC platforms are used mostly by compliance officers, analysts, and managers. Operations teams within an organization utilize GRC platforms to maintain the integrity of their company and avoid scenarios such as lawsuits, investigations, and injuries.

GRC platforms should not be confused with cybersecurity software, which focuses on security and privacy and does not cover other types of risks. This type of software integrates with [environmental, quality and safety management software](#) for industries such as retail and manufacturing. Each of the three GRC components—governance, risk, and compliance—impact the organization and reveal valuable information to the other two. Vendors typically package GRC platforms as a whole to deliver these collective benefits to the user.

To qualify for inclusion in the GRC Platforms category, a product must:

- ▶ Catalog, assess, and mitigate business-specific risks
- ▶ Provide tools to communicate risks to employees
- ▶ Ensure compliance with company policies and regulations
- ▶ Help users plan and implement audit programs and tasks
- ▶ Include functionality for business continuity management
- ▶ Deliver training and learning for compliance purposes
- ▶ Perform third-party risk assessments and due diligence
- ▶ Support multiple risk management methodologies

GRC Platforms Grid® Scoring Description

Products shown on the Grid® for GRC Platforms have received a minimum of 10 reviews/ratings in data gathered by November 22, 2022. Products are ranked by customer satisfaction (based on user reviews) and market presence (based on market share, seller size, and social impact) and placed into four categories on the Grid®:

- ▶ Products in the Leader quadrant are rated highly by G2 users and have substantial Market Presence scores. Leaders include: [AuditBoard](#), [LogicGate Risk Cloud](#), [ZenGRC](#), [Hyperproof](#), [Ncontracts](#), [Workiva](#), and [Camms.Risk](#)
- ▶ High Performing products have high customer Satisfaction scores and low Market Presence compared to the rest of the category. High Performers include: [Onspring](#), [Apptega](#), [Strike Graph](#), [StandardFusion](#), [Soterion](#), [VComply](#), [Essential ERM](#), [LogicManager](#), and [Ostendio](#)
- ▶ Contender products have relatively low customer Satisfaction scores and high Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. Contenders include: [Diligent HighBond](#), [Resolver](#), [SAI360](#), [Archer](#), [Navex One](#), [SAS GRC](#), [Oracle GRC](#), and [IBM OpenPages with Watson](#)
- ▶ Niche products have relatively low Satisfaction scores and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. Niche products include: [SureCloud](#), [Acuity Risk Management](#), and [SAP GRC](#)



Grid® Scores for GRC Platforms

The table below shows the Satisfaction and Market Presence scores that determine product placement on the Grid®. To learn more about each of the products, please see the profile section.

Leaders

	# of Reviews	Satisfaction	Market Presence	G2 Score
AuditBoard	159	96	94	95
LogicGate Risk Cloud	100	90	87	88
ZenGRC	80	75	72	74
Hyperproof	35	84	63	73
Ncontracts	75	79	66	73
Workiva	13	60	71	66
Camms.Risk	33	51	59	55

High Performers

Onspring	26	85	44	64
Apptega	32	78	49	63
Strike Graph	23	74	45	59
StandardFusion	20	77	31	54
Soterion - GRC for SAP	10	85	23	54
VComply	25	76	30	53
Essential ERM	26	86	19	53
LogicManager	15	55	50	52
Ostendio	13	53	28	40

(Grid® Scores for GRC Platforms continues on next page)

* Products are ordered by G2 Score. Satisfaction score is used as a tiebreaker if two products have the same G2 Score.



Grid® Scores for GRC Platforms (continued)

The table below shows the Satisfaction and Market Presence scores that determine product placement on the Grid®. To learn more about each of the products, please see the profile section.

Contenders

	# of Reviews	Satisfaction	Market Presence	G2 Score
Diligent HighBond	81	42	91	67
Resolver	24	29	63	46
SAI360	48	26	64	45
Archer	10	16	65	40
Navex One	18	12	63	38
SAS GRC	13	18	56	37
Oracle GRC	11	17	54	35
IBM OpenPages with Watson	12	15	55	35

Niche

SureCloud	15	42	43	42
Acuity Risk Management	14	41	26	34
SAP GRC	52	28	6	17

* Products are ordered by G2 Score. Satisfaction score is used as a tiebreaker if two products have the same G2 Score.

Grid® Methodology

Grid® Rating Methodology

The Grid® represents the democratic voice of real software users, rather than the subjective opinion of one analyst. G2 rates products from the GRC Platforms category algorithmically based on data sourced from product reviews shared by G2 users and data aggregated from online sources and social networks.

Technology buyers can use the Grid® to help them quickly select the best products for their businesses and to find peers with similar experiences. For sellers, media, investors, and analysts, the Grid® provides benchmarks for product comparison and market trend analysis.

Grid® Scoring Methodology

G2 rates products and sellers based on reviews gathered from our user community, as well as data aggregated from online sources and social networks. We apply a unique algorithm (v3.0) to this data to calculate the Satisfaction and Market Presence scores in real time. The Grid® Report for GRC Platforms | Winter 2023 is based on scores calculated using the G2 algorithm v3.0 from reviews collected through November 22, 2022. To view the GRC Platforms Grid® with the most recent data, please visit the [GRC Platforms](#) page.

Satisfaction

The Satisfaction rating is affected by the following (in order of importance):

- ▶ Customer satisfaction with end user-focused product attributes based on user reviews
- ▶ Popularity and statistical significance based on the number of reviews received by G2
- ▶ Quality of reviews received (reviews that are more thoroughly completed will be weighted more heavily)
- ▶ Age of reviews (more-recent reviews provide relevant and up-to-date information that is reflective of the current state of a product)
- ▶ Customers' satisfaction with administration-specific product attributes based on user reviews
- ▶ Overall customer satisfaction and Net Promoter Score® (NPS) based on ratings by G2 users

Note: The customer satisfaction score is normalized for each Grid®, meaning the scores are relative.

(Grid® Methodology continues on next page)

** Net Promoter, Net Promoter System, Net Promoter Score, NPS and the NPS-related emoticons are registered trademarks of Bain & Company, Inc., Fred Reichheld and Satmetrix Systems, Inc.

Grid® Methodology (continued)

Market Presence

The Market Presence score is affected by the following (in order of importance):

- ▶ Market presence is a combination of 15 metrics from G2's reviews, publicly available information, and third-party sources
- ▶ Both the software sellers and the individual products are measured on various criteria. The criteria are listed in order of importance. Products metric receive greater weight than seller metrics

Criteria	Measured For		Metrics
	Product	Seller	
Number of Employees	✓	✓	Employee Count (based on social networks and public sources)
Reviews	✓		Review Count (weighted by recency)
Web Presence	✓	✓	
Social Presence	✓	✓	
Growth	✓	✓	Employee Growth, Web Presence Growth
Seller Age		✓	
Employee Satisfaction and Engagement		✓	

- ▶ Each input is normalized by category and segment. This means that scores are relative to other products in the category/segment and may change from segment to segment
- ▶ The scores are then scaled from 0-100

Grid® Categorization Methodology

Making G2 research relevant and easy for people to use as they evaluate and select business software products is one of our most important goals. In support of that goal, organizing products and software companies in a well-defined structure that makes capturing, evaluating, and displaying reviews and other research in an orderly manner is a critical part of the research process.

To manage the process of categorizing the software products and the related reviews in the G2 community, G2 follows a publicly available [categorization methodology](#). All products appearing on the Grid® have passed through G2's categorization methodology and meet G2's category standards.

Many terms that appear regularly across G2 and are used to aid in product categorization warrant a definition to facilitate buyer understanding. These terms may be included within reviews from the G2 community or in executive summaries for products included on the Grid®. A [list of standard definitions](#) is available to G2 users to eliminate confusion and ease the buying process.

(Grid® Methodology continues on next page)

Grid® Methodology (continued)

Rating Changes and Dynamics

The ratings in this report are based on a snapshot of the user reviews and social data collected by G2 up through November 22, 2022. The ratings may change as the products are further developed, the sellers grow, and as additional opinions are shared by users. G2 updates the ratings on its website in real time as additional data is received, and this report will be updated as significant data is received. By improving their products and support and/or by having more satisfied customer voices heard, Contenders may become Leaders and Niche sellers may become High Performers.

Trust

Keeping our ratings unbiased is our top priority. We require the use of a LinkedIn account or verified business email address to validate a G2 user's identity and employer. We also validate users by partnering with sellers and organizations to securely authenticate users through select platforms. We do not allow users to review their current or former employers' products, or those of their employers' competitors. Additionally, all reviews are manually checked by our team after our algorithm filters out reviews that don't meet our submission requirements. All reviews must pass our moderation process before they are published.

Our G2 staff does not add any subjective input to the ratings, which are determined algorithmically based on data aggregated from publicly available online sources and social networks. Sellers cannot influence their ratings by spending time or money with us. Only the opinion of real users and data from public sources factor into the ratings.

Grid® Inclusion Criteria

All products in a G2 category that have at least 10 reviews from real users of the product are included on the Grid®. Inviting other users, such as colleagues and peers, to join G2 and share authentic product reviews will accelerate this process.

If a product is not yet listed on G2 and it fits the market definition above, then users are encouraged to [suggest its addition](#) to our [GRC Platforms category](#).

Product Profiles

Product profiles and detailed charts are included for products with 10 or more reviews.



AUDITBOARD

AuditBoard

4.7 ★★★★★ (444)



AuditBoard has been named a Leader based on receiving a high customer Satisfaction score and having a large Market Presence. AuditBoard has the largest Market Presence and received the highest Satisfaction score among products in GRC Platforms. 100% of users rated it 4 or 5 stars, 98% of users believe it is headed in the right direction, and users said they would be likely to recommend AuditBoard at a rate of 95%. AuditBoard is also in the Security Compliance, Regulatory Change Management, Audit Management, and Third Party & Supplier Risk Management categories.

Satisfaction Ratings

Quality of Support



Ease of Use



Meets Requirements



Ease of Admin



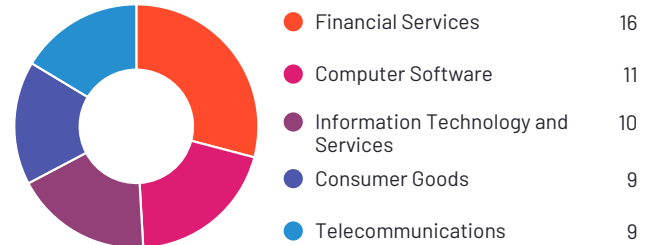
Ease of Doing Business With



Ease of Setup



Top Industries Represented



Highest-Rated Features

Customer Support



Audit Trail



Flexibility



Lowest-Rated Features

Mobile Access



Content Library



Updates



Ownership
AuditBoard



HQ Location
El Segundo, CA



Year Founded
2014



Employees (Listed On LinkedIn)
620



Company Website
auditboard.com



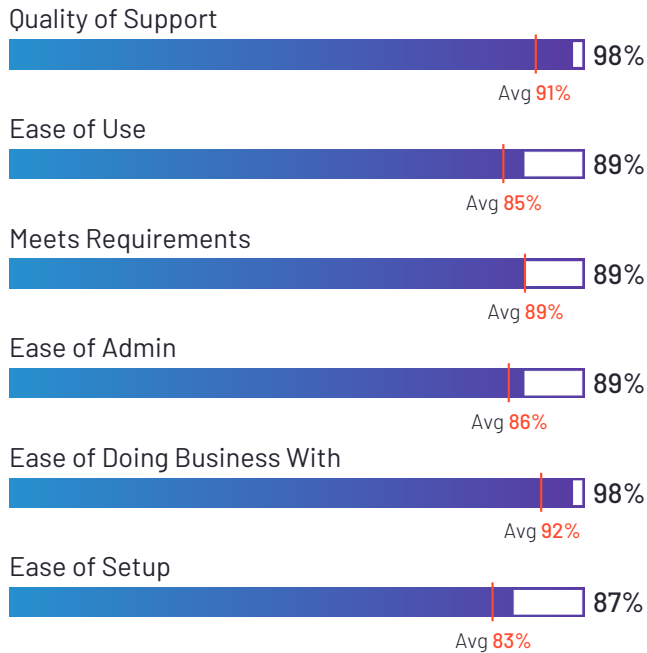
LogicGate Risk Cloud

4.6 ★★★★★ (131)

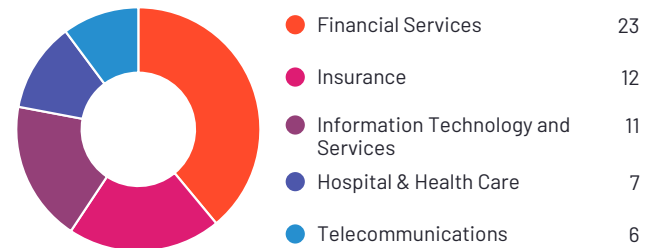


LogicGate Risk Cloud has been named a Leader based on receiving a high customer Satisfaction score and having a large Market Presence. 99% of users rated it 4 or 5 stars, 95% of users believe it is headed in the right direction, and users said they would be likely to recommend LogicGate Risk Cloud at a rate of 92%. LogicGate Risk Cloud is also in the Policy Management, Operational Risk Management, Third Party & Supplier Risk Management, IT Risk Management, Regulatory Change Management, Audit Management, Incident Management, Business Process Management, and Security Compliance categories.

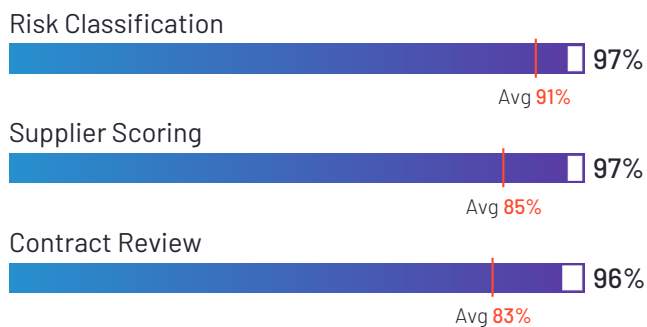
Satisfaction Ratings



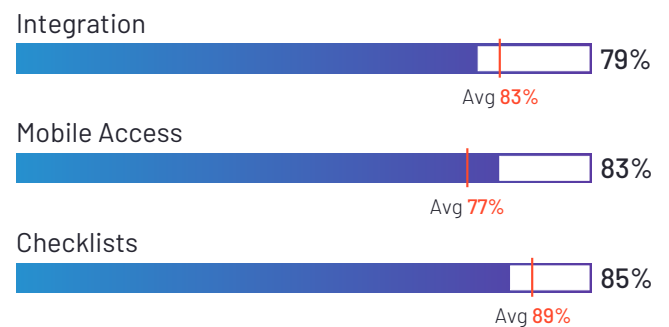
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
LogicGate



HQ Location
Chicago, IL



Year Founded
2015



Employees (Listed On LinkedIn)
252



Company Website
logicgate.com

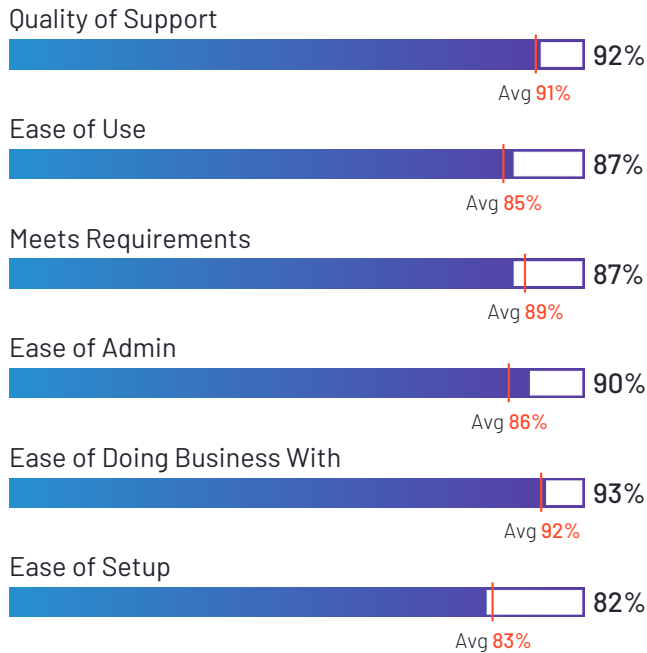

RECIPROCITY

ZenGRC

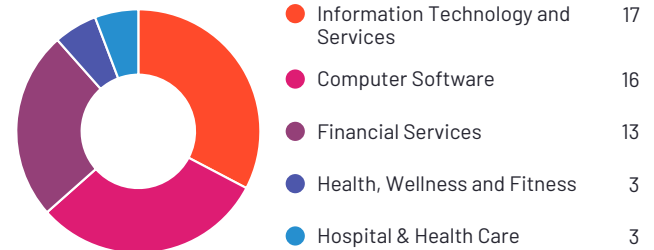
4.4 ★★★★★ (90)


ZenGRC has been named a Leader based on receiving a high customer Satisfaction score and having a large Market Presence. 98% of users rated it 4 or 5 stars, 98% of users believe it is headed in the right direction, and users said they would be likely to recommend ZenGRC at a rate of 89%. ZenGRC is also in the IT Risk Management, Audit Management, Third Party & Supplier Risk Management, Business Continuity Management, and Security Compliance categories.

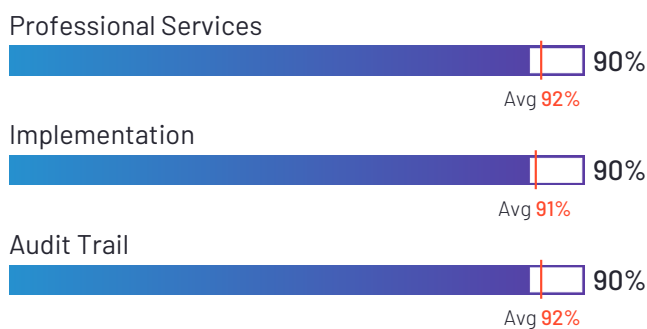
Satisfaction Ratings



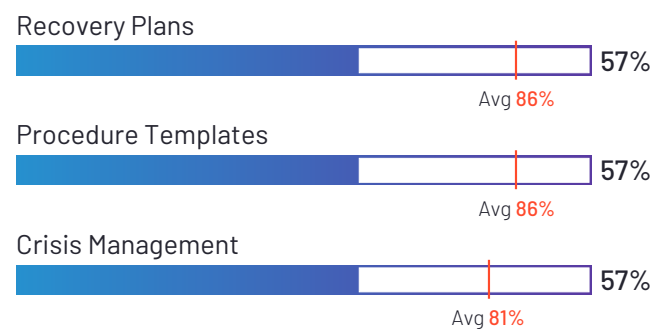
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features


Ownership
Reciprocity

HQ Location
San Francisco, CA

Year Founded
2009

Employees (Listed On LinkedIn)
161

Company Website
reciprocity.com



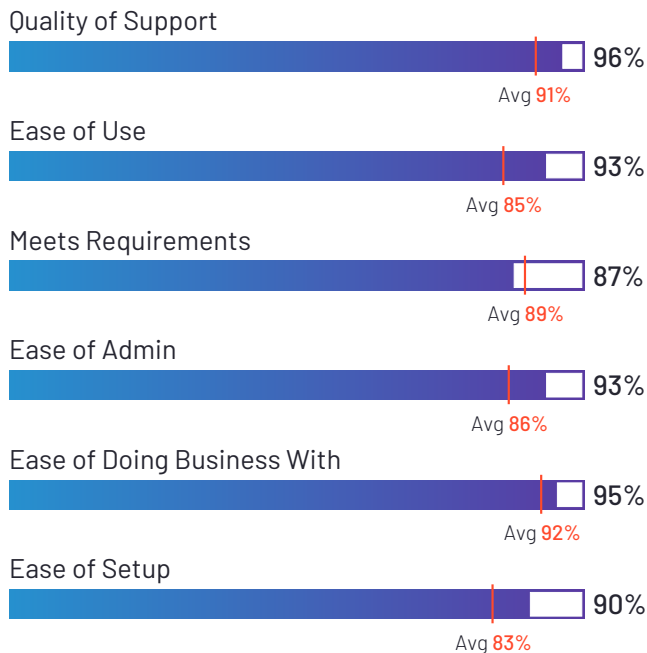
Hyperproof

4.6 ★★★★★ (54)

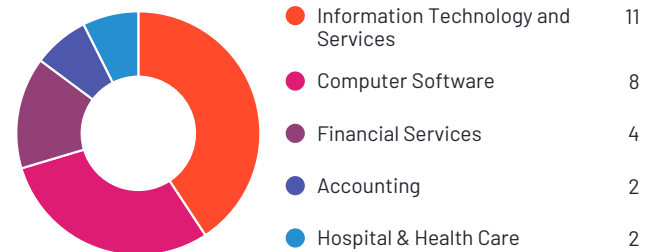


Hyperproof has been named a Leader based on receiving a high customer Satisfaction score and having a large Market Presence. 97% of users rated it 4 or 5 stars, 95% of users believe it is headed in the right direction, and users said they would be likely to recommend Hyperproof at a rate of 91%. Hyperproof is also in the Security Compliance, Vendor Security and Privacy Assessment, Cloud Compliance, Operational Risk Management, IT Risk Management, Regulatory Change Management, and Vendor Management categories.

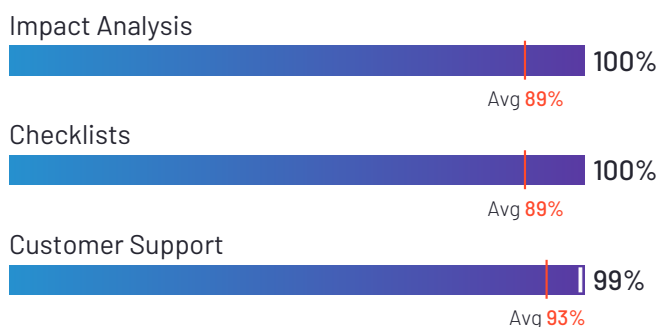
Satisfaction Ratings



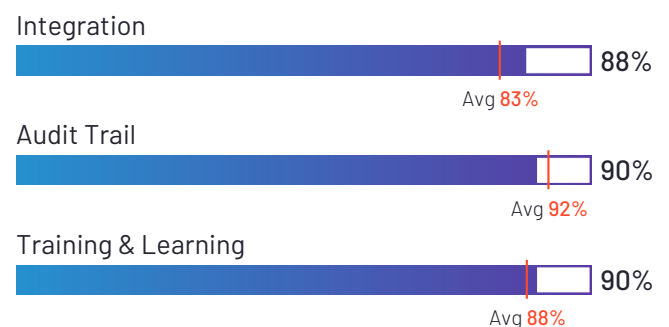
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Hyperproof



HQ Location
Seattle, WA



Year Founded
2018



Employees (Listed On LinkedIn)
99



Company Website
hyperproof.io



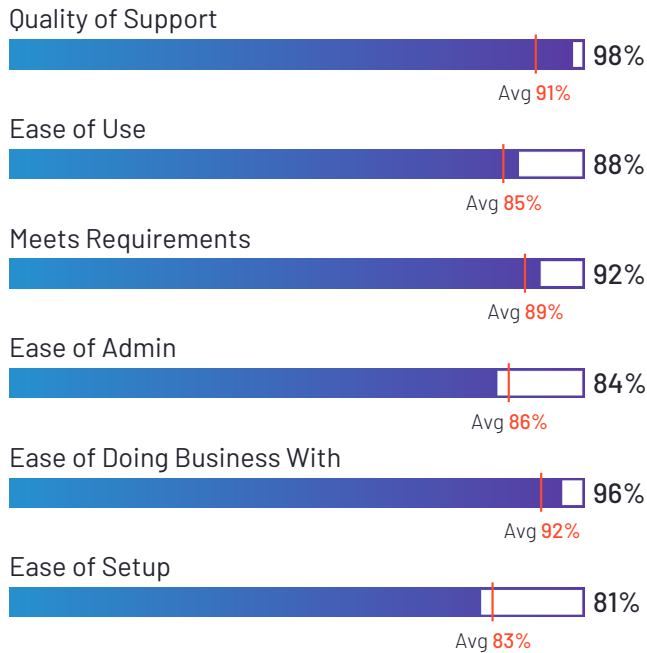
Ncontracts

4.6 ★★★★★ (107)

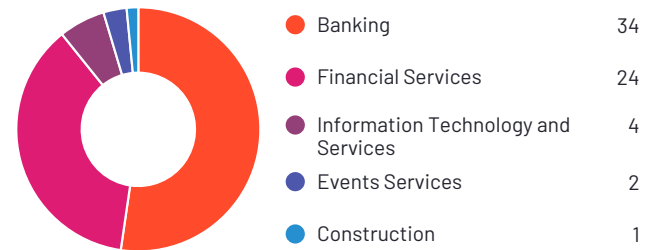


Ncontracts has been named a Leader based on receiving a high customer Satisfaction score and having a large Market Presence. 100% of users rated it 4 or 5 stars, 97% of users believe it is headed in the right direction, and users said they would be likely to recommend Ncontracts at a rate of 93%. Ncontracts is also in the Operational Risk Management, Business Continuity Management, Third Party & Supplier Risk Management, Regulatory Change Management, Audit Management, Vendor Management, and Vendor Security and Privacy Assessment categories.

Satisfaction Ratings



Top Industries Represented



Ownership
Ncontracts



HQ Location
Brentwood, TN



Employees (Listed On LinkedIn)
295



Company Website
ncontracts.com



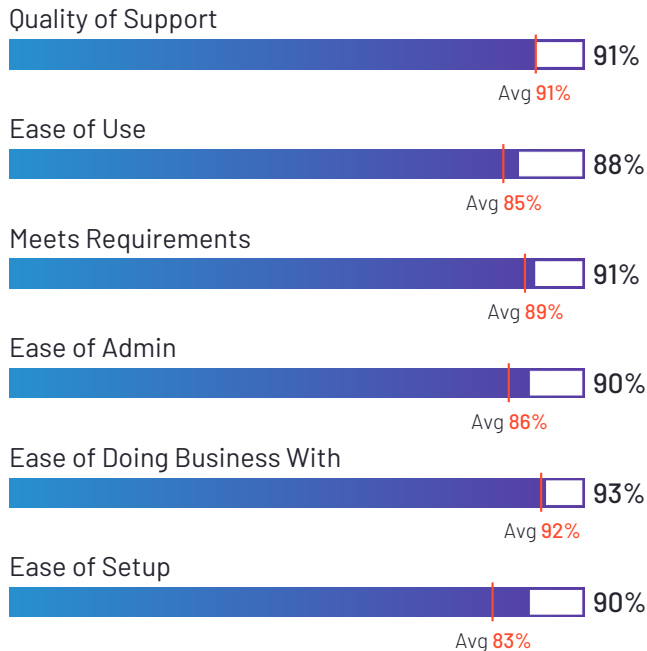
Workiva

4.6 ★★★★★ (331)



Workiva has been named a Leader based on receiving a high customer Satisfaction score and having a large Market Presence. 100% of users rated it 4 or 5 stars, 100% of users believe it is headed in the right direction, and users said they would be likely to recommend Workiva at a rate of 85%. Workiva is also in the SAP Store, Budgeting and Forecasting, Disclosure Management, Policy Management, Audit Management, Financial Close, Corporate Performance Management (CPM), and Sustainability Management categories.

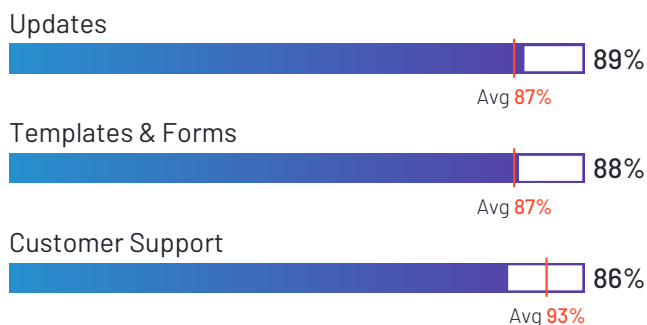
Satisfaction Ratings



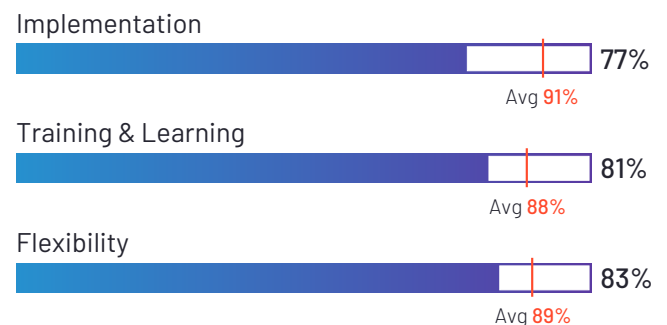
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Workiva



HQ Location
Ames, Iowa



Year Founded
2008



Employees (Listed On LinkedIn)
2,475



Company Website
workiva.com



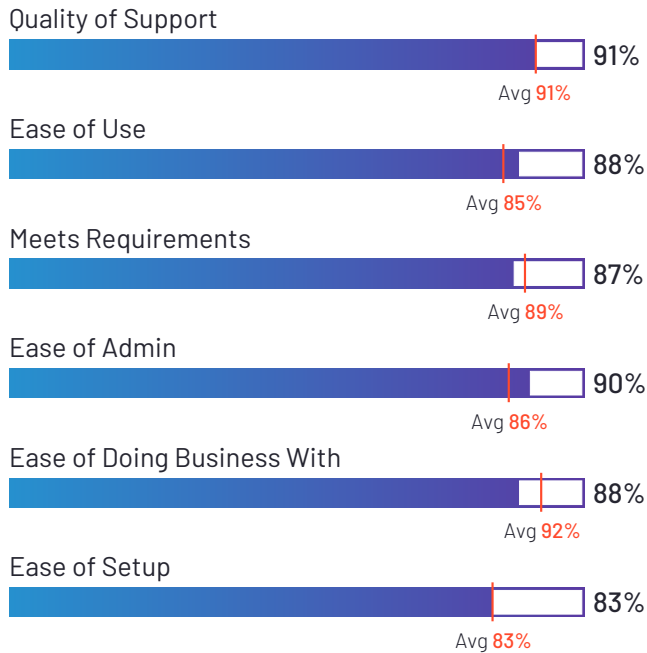
Camms.Risk

4.4 ★★★★★ (53)

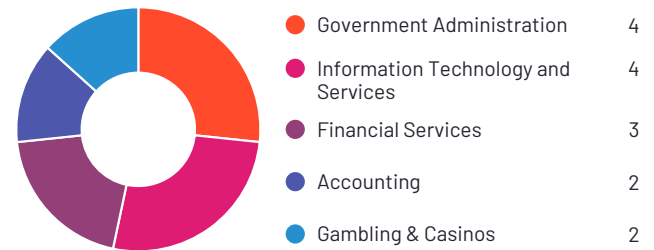


Camms.Risk has been named a Leader based on receiving a high customer Satisfaction score and having a large Market Presence. 97% of users rated it 4 or 5 stars, 96% of users believe it is headed in the right direction, and users said they would be likely to recommend Camms.Risk at a rate of 89%. Camms.Risk is also in the Operational Risk Management, IT Risk Management, and Occupational Health and Safety (OHS) categories.

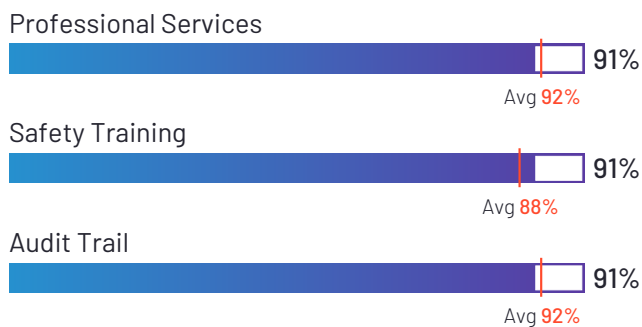
Satisfaction Ratings



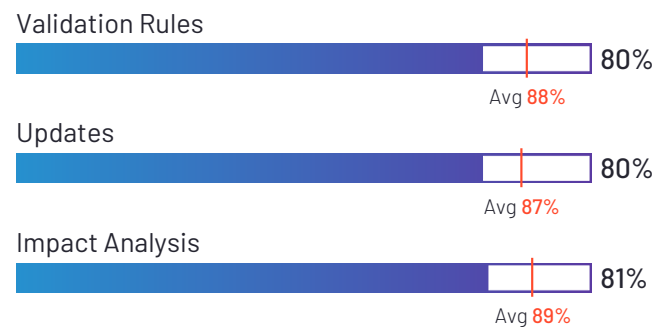
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Camms



HQ Location
Melbourne, Australia



Year Founded
1996



Employees (Listed On LinkedIn)
444



Company Website
cammsgroup.com

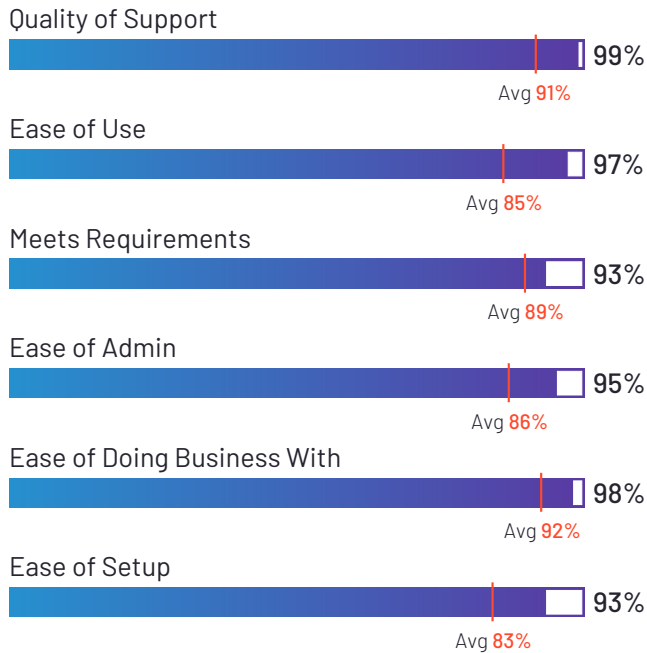
Onspring
→ PEOPLE-POWERED AUTOMATION

4.8 ★★★★★ (43)

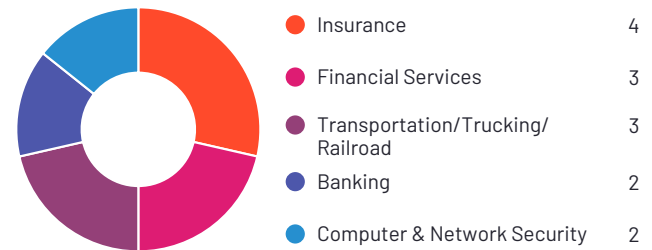


Onspring has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 100% of users rated it 4 or 5 stars, 100% of users believe it is headed in the right direction, and users said they would be likely to recommend Onspring at a rate of 98%. Onspring is also in the Contract Lifecycle Management (CLM), Investigation Management, Workflow Management, IT Service Management (ITSM) Tools, Policy Management, Operational Risk Management, Business Continuity Management, Third Party & Supplier Risk Management, IT Risk Management, Regulatory Change Management, Audit Management, IT Asset Management, Incident Management, Analytics Platforms, Vendor Management, and Contract Management categories.

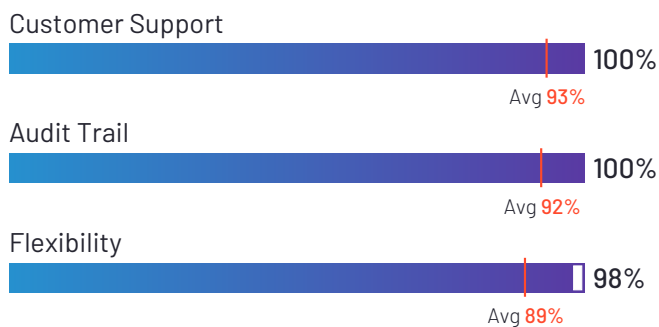
Satisfaction Ratings



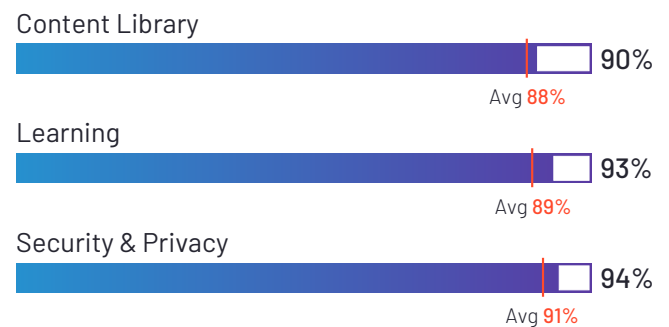
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Onspring
Technologies



HQ Location
Overland Park,
Kansas



Year Founded
2010



**Employees (Listed
On LinkedIn)**
80



Company Website
onspring.com



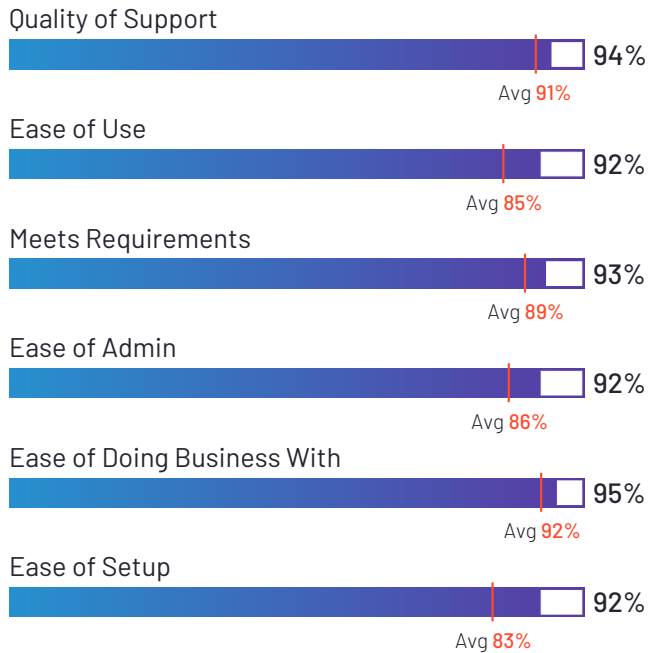
Apptega

4.7 ★★★★★ (44)

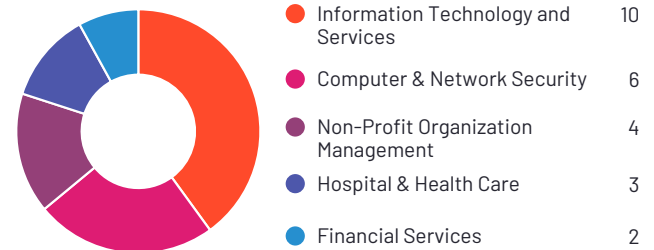


Apptega has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 94% of users rated it 4 or 5 stars, 96% of users believe it is headed in the right direction, and users said they would be likely to recommend Apptega at a rate of 93%. Apptega is also in the IT Risk Management, Regulatory Change Management, Audit Management, Security Risk Analysis, Cloud Compliance, and Security Compliance categories.

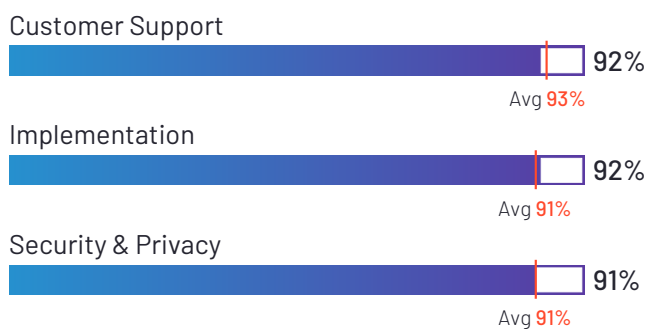
Satisfaction Ratings



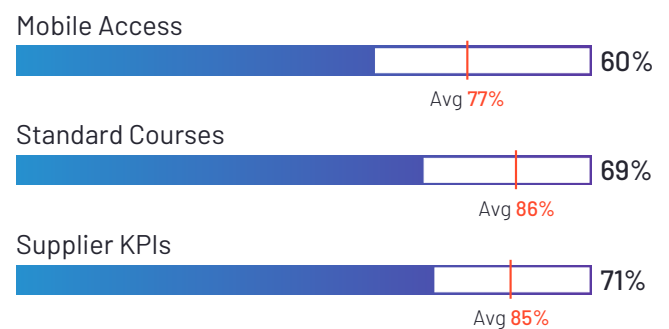
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Apptega



HQ Location
Atlanta, Georgia



Employees (Listed On LinkedIn)
49



Company Website
apptega.com



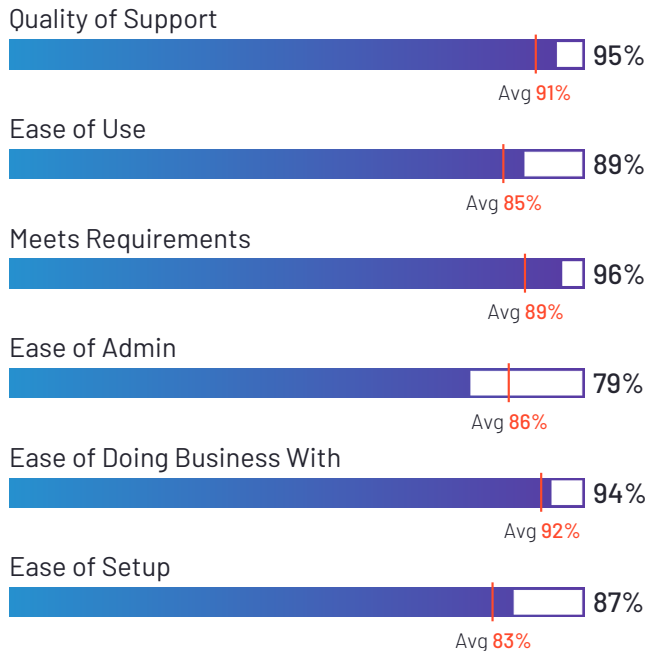
Strike Graph

4.8 ★★★★★ (58)

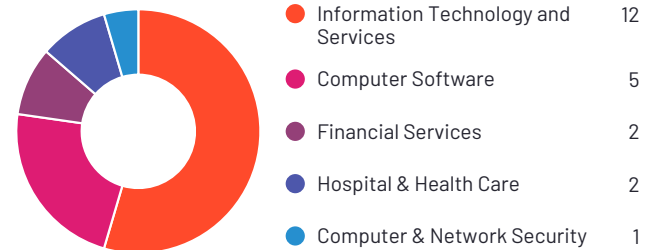


Strike Graph has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 100% of users rated it 4 or 5 stars, 93% of users believe it is headed in the right direction, and users said they would be likely to recommend Strike Graph at a rate of 97%. Strike Graph is also in the Cloud Compliance, Operational Risk Management, Audit Management, Third Party & Supplier Risk Management, Policy Management, Regulatory Change Management, and Security Compliance categories.

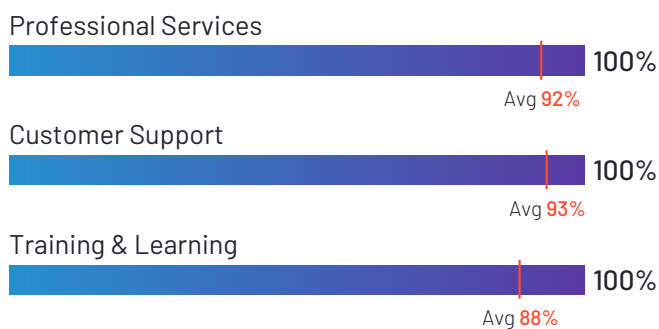
Satisfaction Ratings



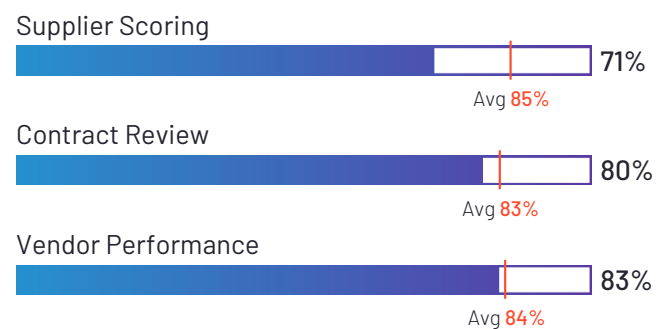
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Strike Graph



HQ Location
Seattle, WA



Year Founded
2020



Employees (Listed On LinkedIn)
55



Company Website
strikegraph.com



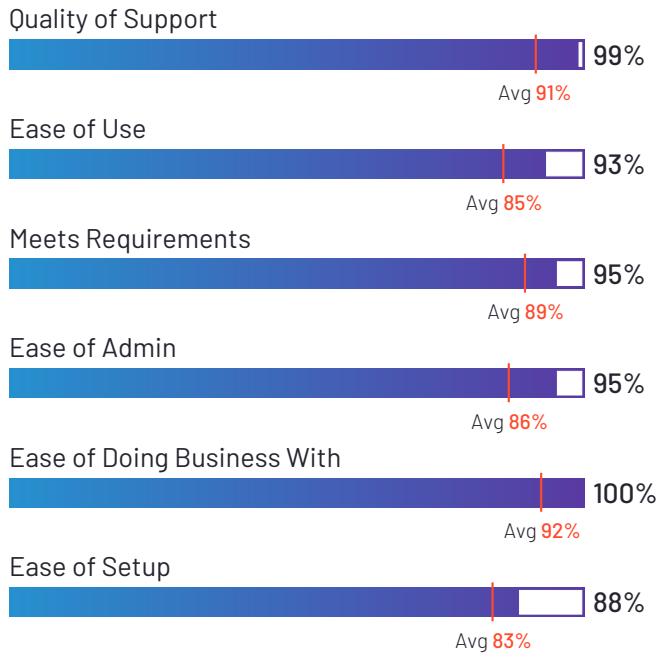
StandardFusion

4.8 ★★★★★ (21)

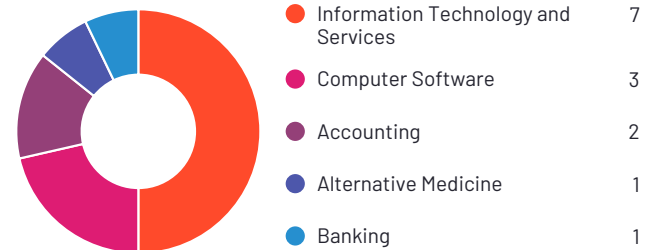


StandardFusion has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 100% of users rated it 4 or 5 stars, 100% of users believe it is headed in the right direction, and users said they would be likely to recommend StandardFusion at a rate of 97%. StandardFusion is also in the Policy Management, Third Party & Supplier Risk Management, Audit Management, and IT Risk Management categories.

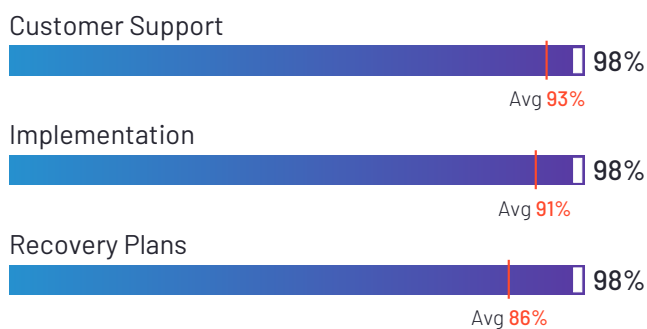
Satisfaction Ratings



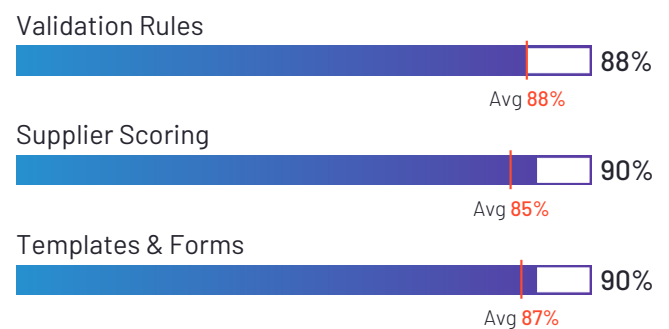
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
StandardFusion



HQ Location
Vancouver, British Columbia



Year Founded
2016



Employees (Listed On LinkedIn)
34



Company Website
standardfusion.com



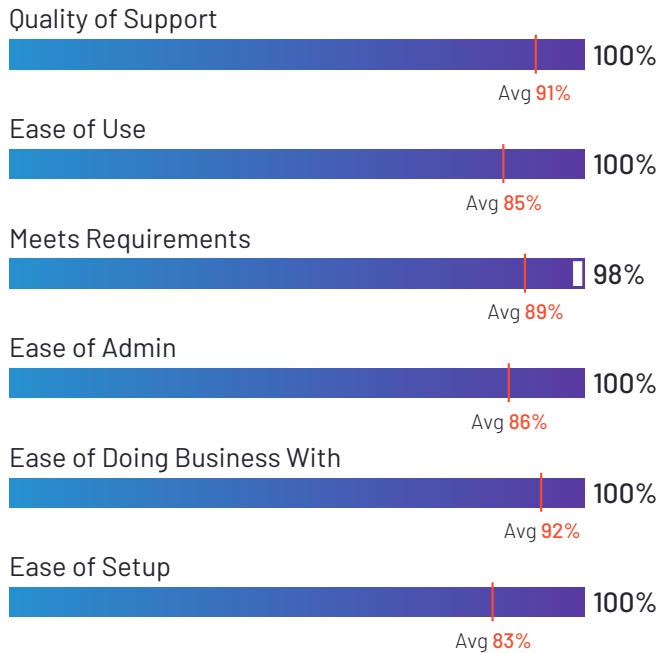
Soterion

5.0 ★★★★★ (16)

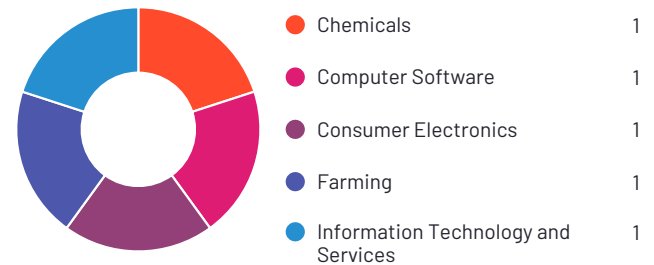


Soterion has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 100% of users rated it 4 or 5 stars, 100% of users believe it is headed in the right direction, and users said they would be likely to recommend Soterion - GRC for SAP at a rate of 99%. Soterion - GRC for SAP is also in the IT Risk Management category.

Satisfaction Ratings



Top Industries Represented



Ownership
Soterion



Year Founded
2010



Employees (Listed On LinkedIn)
28



Company Website
soterion.com



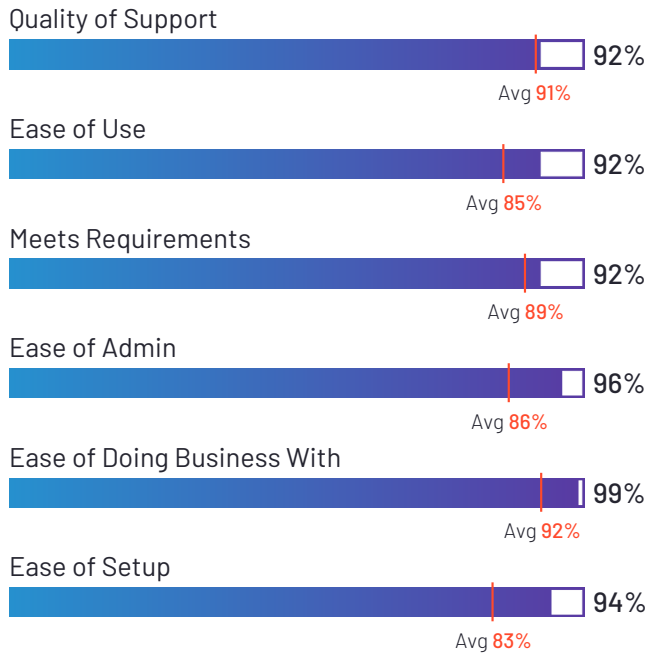
VComply

4.6 ★★★★★ (38)

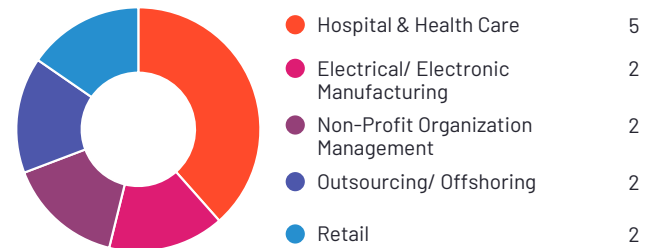


VComply has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 96% of users rated it 4 or 5 stars, 82% of users believe it is headed in the right direction, and users said they would be likely to recommend VComply at a rate of 94%. VComply is also in the Policy Management, Regulatory Change Management, Audit Management, and Operational Risk Management categories.

Satisfaction Ratings



Top Industries Represented



Ownership
VComply, Inc



HQ Location
Sunnyvale, California



Year Founded
2019



Employees (Listed On LinkedIn)
55



Company Website
v-comply.com

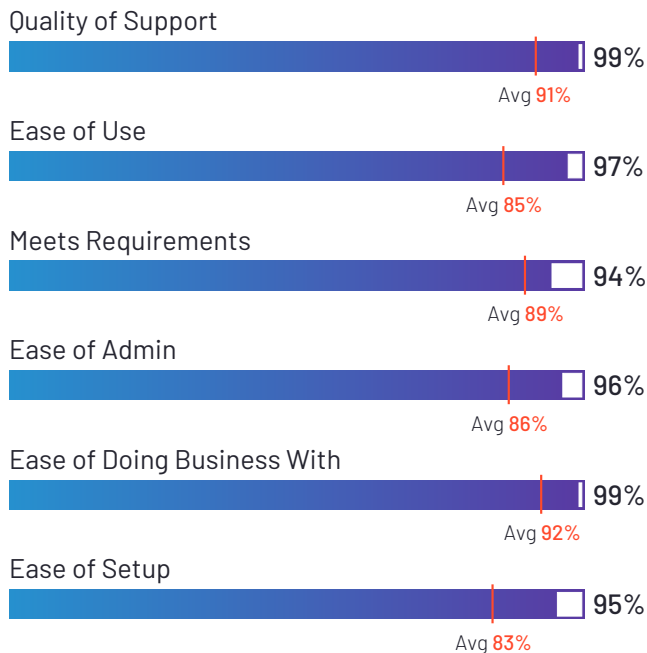
Essential ERM

4.8 ★★★★★ (30)

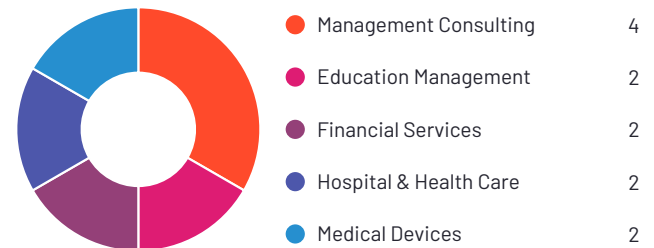


Essential ERM has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 100% of users rated it 4 or 5 stars, 100% of users believe it is headed in the right direction, and users said they would be likely to recommend Essential ERM at a rate of 96%. Essential ERM is also in the Investigation Management and Regulatory Change Management categories.

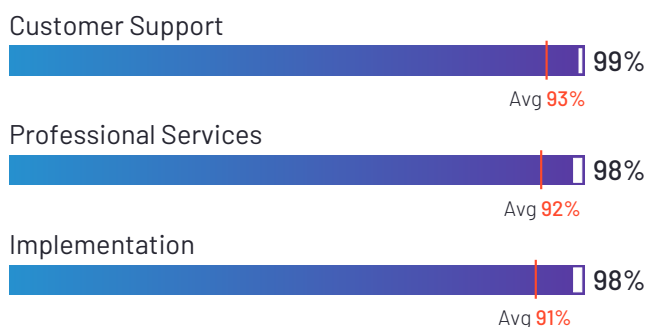
Satisfaction Ratings



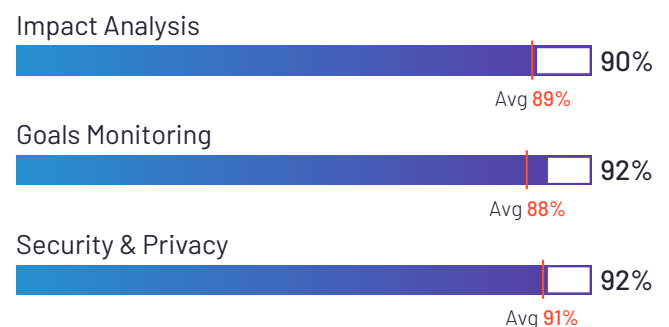
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Tracker Networks Inc.



HQ Location
Toronto, Ontario



Year Founded
2018



Employees (Listed On LinkedIn)
9



Company Website
trackernetworks.com



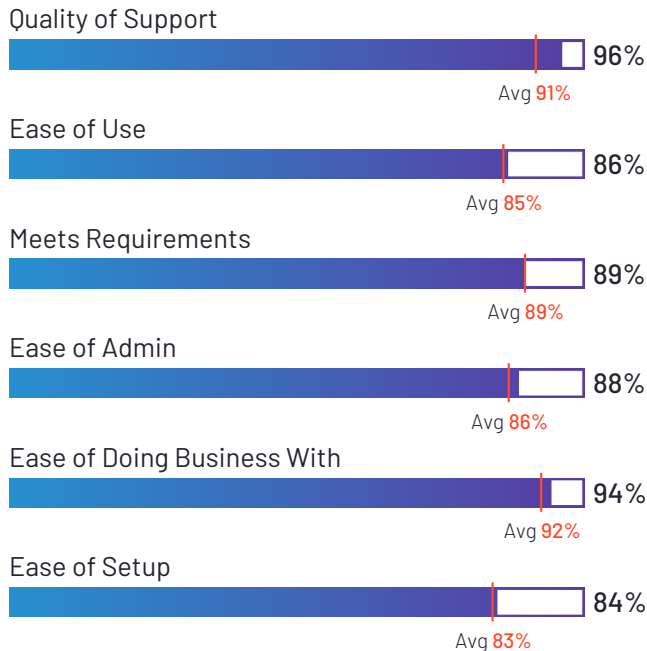
LogicManager

4.4 ★★★★★ (36)

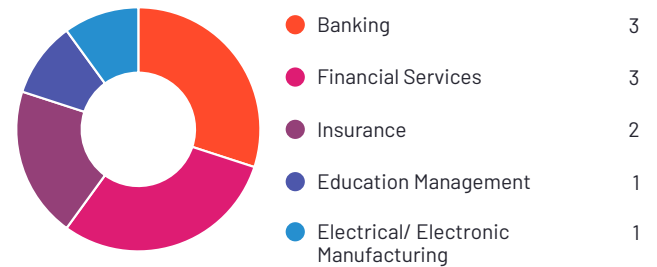


LogicManager has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 100% of users rated it 4 or 5 stars, 100% of users believe it is headed in the right direction, and users said they would be likely to recommend LogicManager at a rate of 91%. LogicManager is also in the Policy Management, Operational Risk Management, Business Continuity Management, Third Party & Supplier Risk Management, IT Risk Management, Audit Management, Incident Management, Security Compliance, and Vendor Security and Privacy Assessment categories.

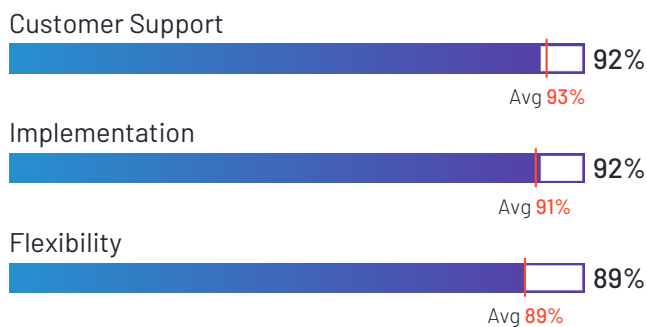
Satisfaction Ratings



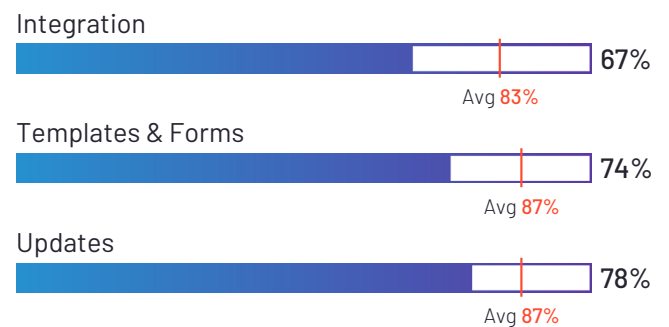
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
LogicManager



HQ Location
Boston, MA



Year Founded
2005



Employees (Listed On LinkedIn)
81



Company Website
logicmanager.com

OSTENDIO

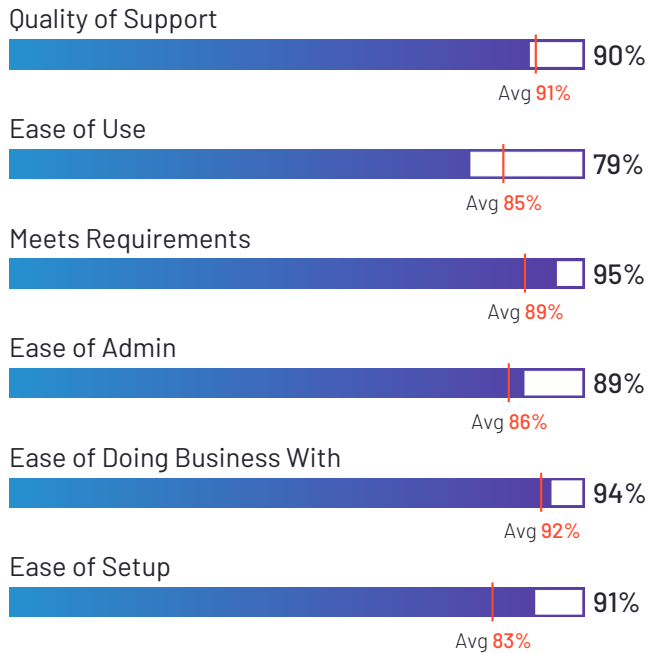
Ostendio

4.7 ★★★★★ (29)

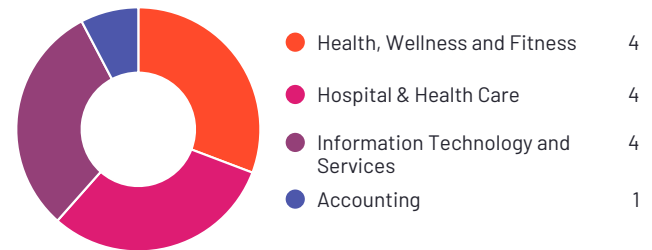


Ostendio has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 100% of users rated it 4 or 5 stars, 100% of users believe it is headed in the right direction, and users said they would be likely to recommend Ostendio at a rate of 94%. Ostendio is also in the Security Compliance, Vendor Security and Privacy Assessment, Third Party & Supplier Risk Management, IT Risk Management, and Audit Management categories.

Satisfaction Ratings



Top Industries Represented



Ownership
Ostendio



HQ Location
McLean, Virginia



Year Founded
2013



Employees (Listed On LinkedIn)
47



Company Website
ostendio.com

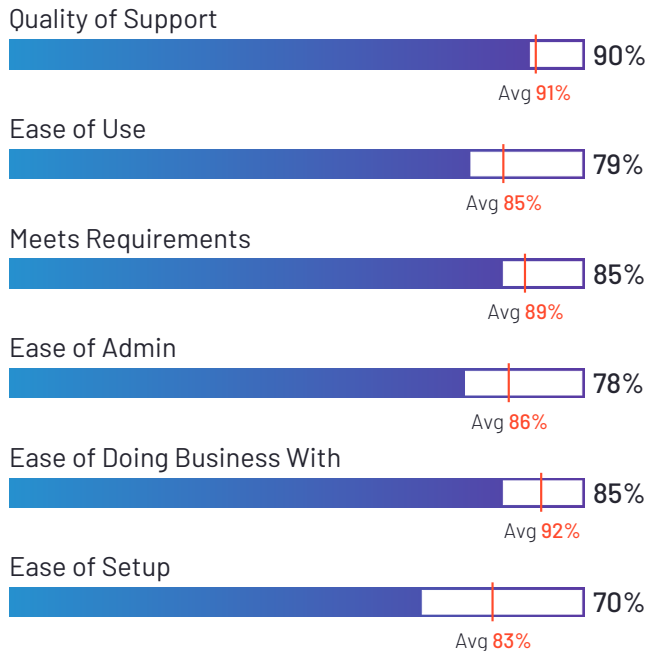


Diligent HighBond

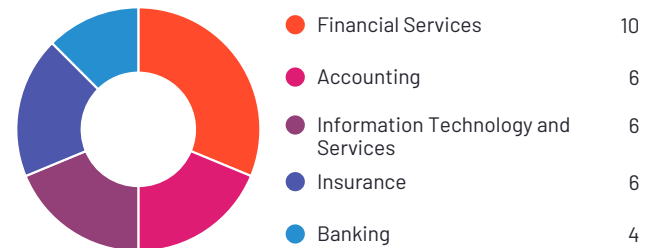
4.3 ★★★★★ (109)

Diligent HighBond has been named a Contender product based on having a relatively low customer Satisfaction score and large Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 86% of users rated it 4 or 5 stars, 80% of users believe it is headed in the right direction, and users said they would be likely to recommend Diligent HighBond at a rate of 84%. Diligent HighBond is also in the Policy Management, Business Continuity Management, Third Party & Supplier Risk Management, Regulatory Change Management, Audit Management, and Operational Risk Management categories.

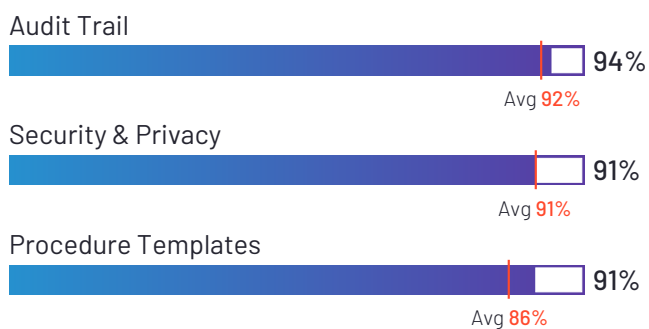
Satisfaction Ratings



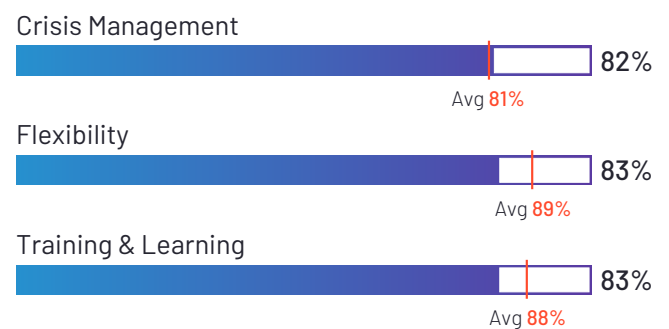
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Diligent Corporation



HQ Location
New York, NY



Year Founded
2001



Employees (Listed On LinkedIn)
2,225



Company Website
diligent.com

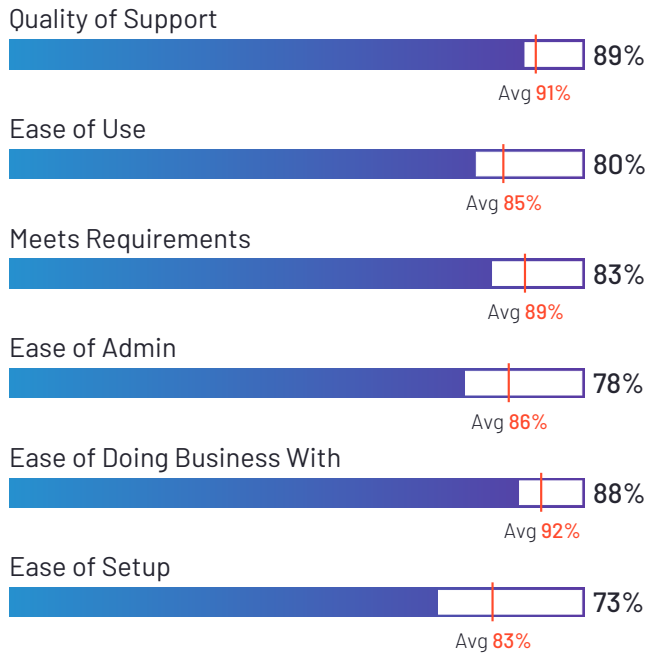


Resolver

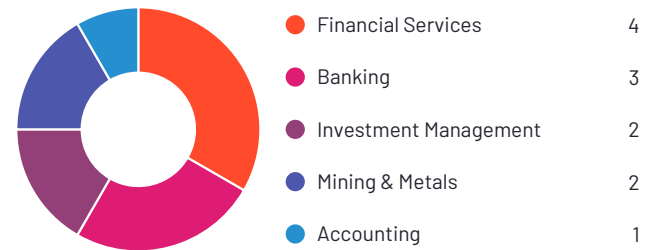
4.3 ★★★★★ (45)

Resolver has been named a Contender product based on having a relatively low customer Satisfaction score and large Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 100% of users rated it 4 or 5 stars, 100% of users believe it is headed in the right direction, and users said they would be likely to recommend Resolver at a rate of 87%. Resolver is also in the Security Compliance, Protective Intelligence Platforms, Risk-Based Vulnerability Management, Investigation Management, Operational Risk Management, Third Party & Supplier Risk Management, IT Risk Management, Audit Management, Physical Security, Incident Response, and Threat Intelligence categories.

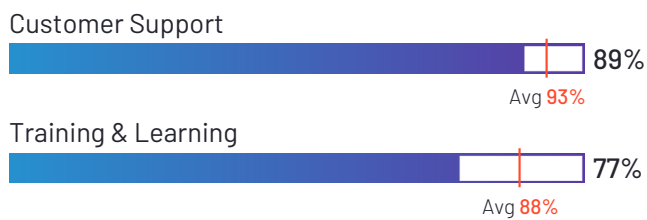
Satisfaction Ratings



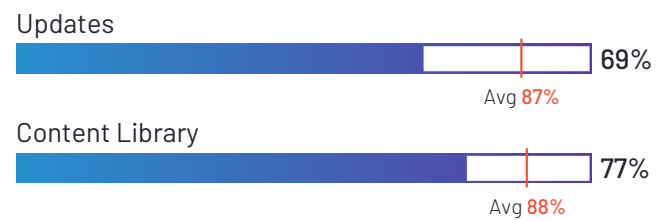
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Resolver



HQ Location
Toronto, Canada



Employees (Listed On LinkedIn)
312



Company Website
resolver.com

SAI360

SAI360

4.0 ★★★★★ (106)

SAI360 has been named a Contender product based on having a relatively low customer Satisfaction score and large Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 83% of users rated it 4 or 5 stars, 86% of users believe it is headed in the right direction, and users said they would be likely to recommend SAI360 at a rate of 79%. SAI360 is also in the Security Compliance, Vendor Security and Privacy Assessment, Data Privacy Management, Disclosure Management, Ethics and Compliance Learning, Operational Risk Management, Business Continuity Management, Third Party & Supplier Risk Management, IT Risk Management, Regulatory Change Management, Audit Management, Environmental Health and Safety, Financial Audit, Policy Management, eLearning Content, Harassment Prevention Training, Occupational Health and Safety (OHS), Inspection Management, Healthcare Compliance, Healthcare Risk Management, and Sustainability Management categories.

Satisfaction Ratings

Quality of Support



Ease of Use



Meets Requirements



Ease of Admin



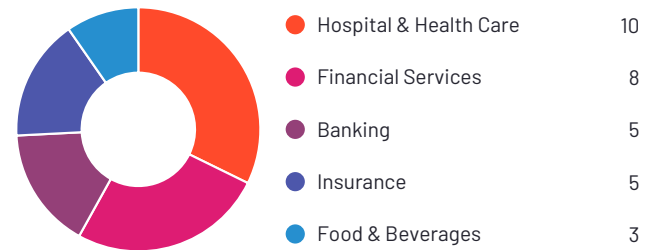
Ease of Doing Business With



Ease of Setup



Top Industries Represented



Ownership
SAI360



HQ Location
Chicago, Illinois



Year Founded
2008



**Employees (Listed
On LinkedIn)**
486



Company Website
www.sai360.com

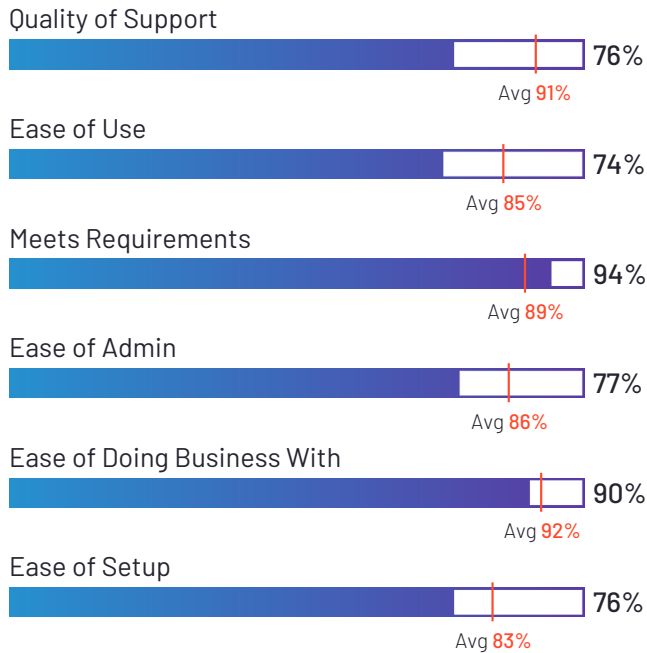


Archer

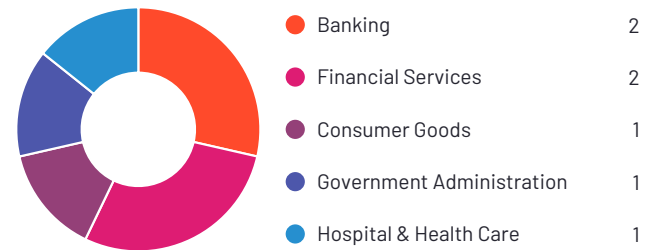
3.8 ★★★★★ (17)

Archer has been named a Contender product based on having a relatively low customer Satisfaction score and large Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 100% of users rated it 4 or 5 stars, 75% of users believe it is headed in the right direction, and users said they would be likely to recommend Archer at a rate of 84%. Archer is also in the Operational Risk Management, IT Risk Management, Audit Management, Business Continuity Management, and Third Party & Supplier Risk Management categories.

Satisfaction Ratings



Top Industries Represented



Ownership
RSA



HQ Location
Overland Park,
Kansas



**Employees (Listed
On LinkedIn)**
439



Company Website
www.rsa.com

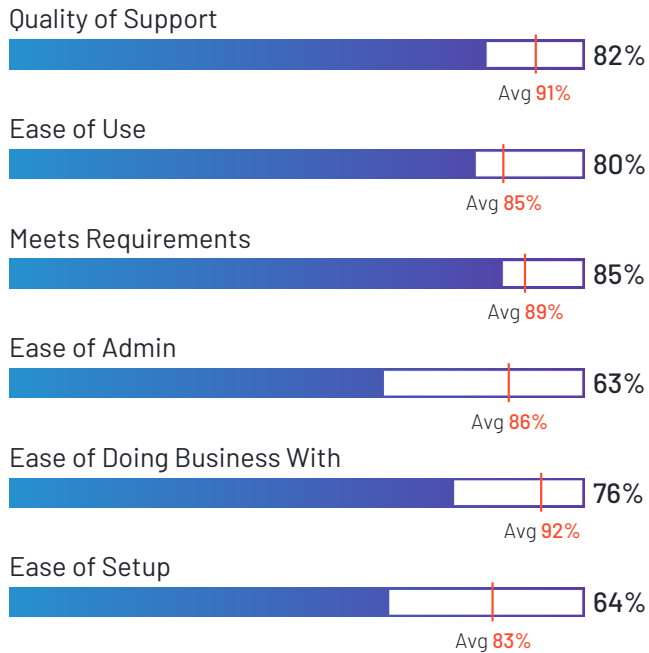
NAVEX™

Navex One

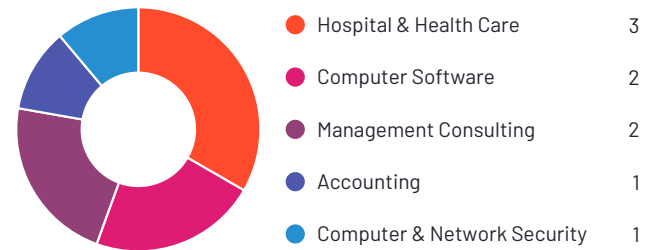
3.5 ★★★★★ (31)

Navex One has been named a Contender product based on having a relatively low customer Satisfaction score and large Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 83% of users rated it 4 or 5 stars, 82% of users believe it is headed in the right direction, and users said they would be likely to recommend Navex One at a rate of 76%. Navex One is also in the Ethics and Compliance Learning, Whistleblowing, Third Party & Supplier Risk Management, Policy Management, and Disclosure Management categories.

Satisfaction Ratings



Top Industries Represented



Ownership
NAVEX



HQ Location
Lake Oswego, OR



Year Founded
2012



Employees (Listed On LinkedIn)
1,312



Company Website
www.navex.com

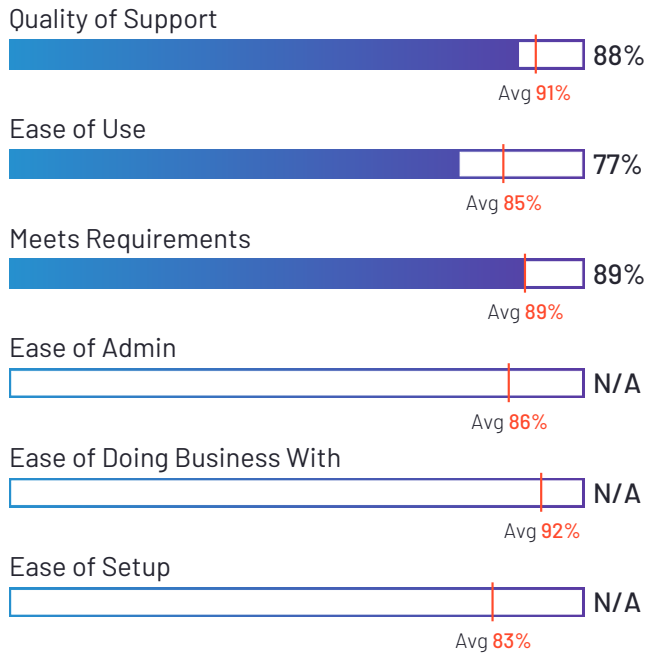


SAS GRC

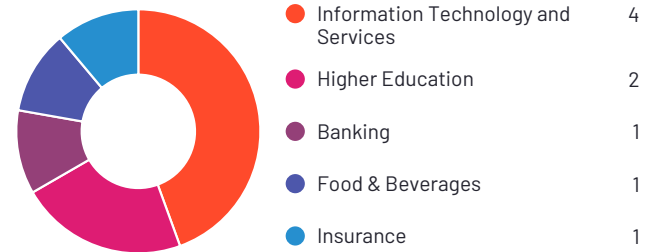
4.5 ★★★★★ (14)

SAS GRC has been named a Contender product based on having a relatively low customer Satisfaction score and large Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 100% of users rated it 4 or 5 stars, 85% of users believe it is headed in the right direction, and users said they would be likely to recommend SAS GRC at a rate of 89%. SAS GRC is also in the Audit Management and Policy Management categories.

Satisfaction Ratings



Top Industries Represented



*N/A is displayed when fewer than five responses were received for the question.



Ownership
SAS



HQ Location
Cary, NC



Year Founded
1976



Employees (Listed On LinkedIn)
15,422



Company Website
www.sas.com

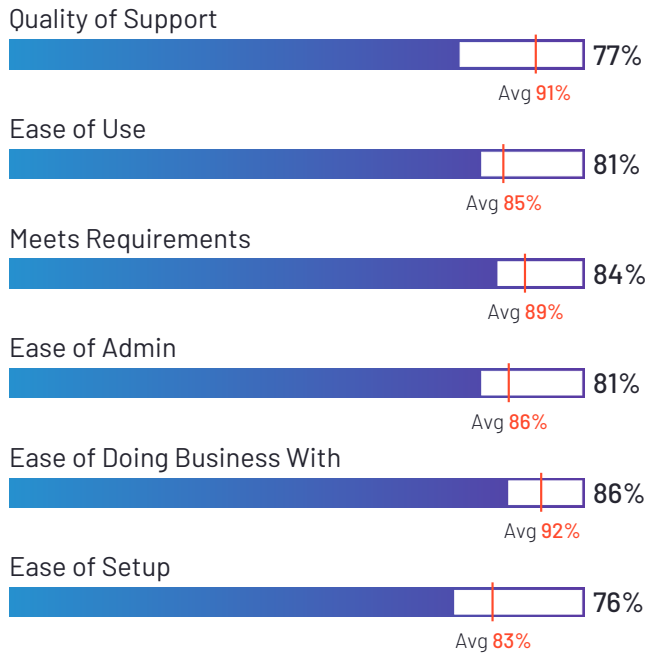


Oracle GRC

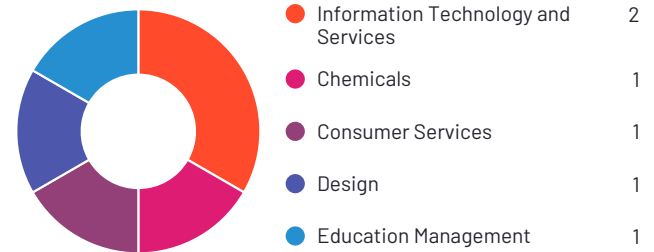
4.0 ★★★★★ (12)

Oracle GRC has been named a Contender product based on having a relatively low customer Satisfaction score and large Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 91% of users rated it 4 or 5 stars, 100% of users believe it is headed in the right direction, and users said they would be likely to recommend Oracle GRC at a rate of 79%. Oracle GRC is also in the Regulatory Change Management, Audit Management, and Business Continuity Management categories.

Satisfaction Ratings



Top Industries Represented



Ownership
Oracle



HQ Location
Austin, TX



Year Founded
1977



Total Revenue
\$39,068 (USD MM)



Employees (Listed On LinkedIn)
234,873



Company Website
www.oracle.com

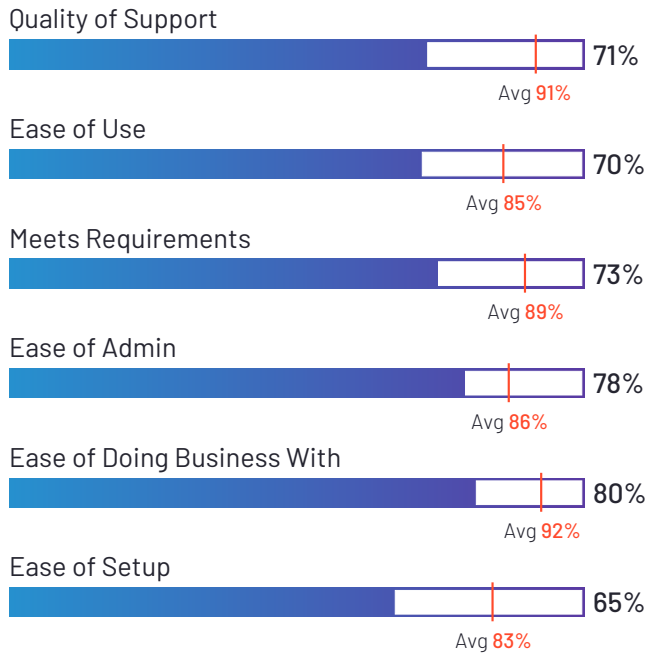


IBM OpenPages with Watson

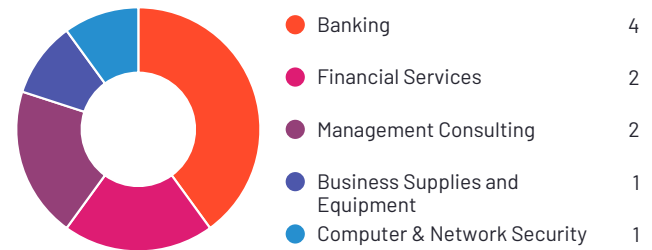
3.7 ★★★★★ (27)

IBM OpenPages with Watson has been named a Contender product based on having a relatively low customer Satisfaction score and large Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 75% of users rated it 4 or 5 stars, 67% of users believe it is headed in the right direction, and users said they would be likely to recommend IBM OpenPages with Watson at a rate of 71%. IBM OpenPages with Watson is also in the Audit Management, Third Party & Supplier Risk Management, IT Risk Management, Regulatory Change Management, Operational Risk Management, Business Continuity Management, and Vendor Security and Privacy Assessment categories.

Satisfaction Ratings



Top Industries Represented



Ownership
IBM



HQ Location
Armonk, NY



Year Founded
1911



Total Revenue
\$73,621 (USD MM)



Employees (Listed On LinkedIn)
529,939



Company Website
www.ibm.com



SureCloud

4.3 ★★★★★ (25)

SureCloud has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 93% of users rated it 4 or 5 stars, 92% of users believe it is headed in the right direction, and users said they would be likely to recommend SureCloud at a rate of 88%. SureCloud is also in the Data Privacy Management, Third Party & Supplier Risk Management, IT Risk Management, Regulatory Change Management, Security Compliance, and Vendor Security and Privacy Assessment categories.

Satisfaction Ratings

Quality of Support



Ease of Use



Meets Requirements



Ease of Admin



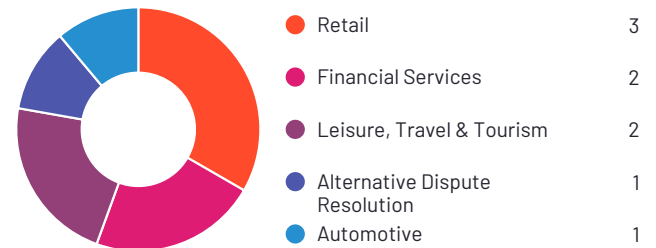
Ease of Doing Business With



Ease of Setup



Top Industries Represented



Highest-Rated Features

Supplier Scoring



Lowest-Rated Features

Risk Identification



Ownership
SureCloud



HQ Location
London, United Kingdom



Year Founded
2006



Employees (Listed On LinkedIn)
117



Company Website
surecloud.com

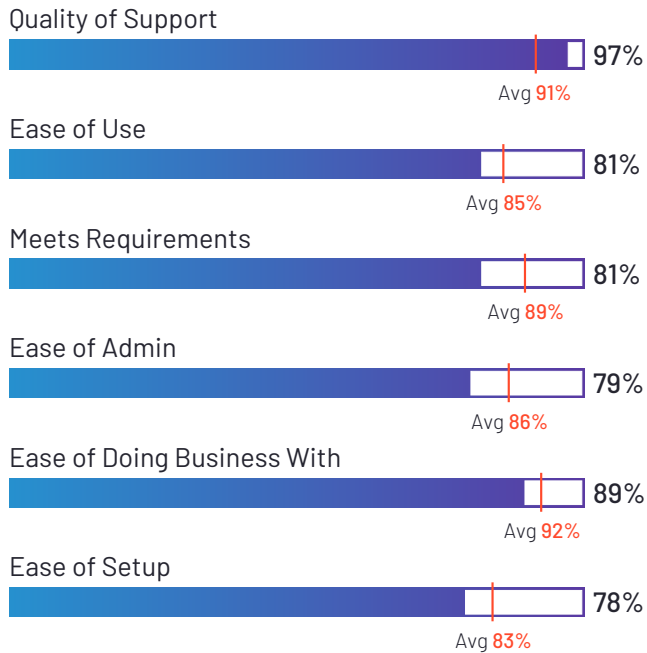


Acuity Risk Management

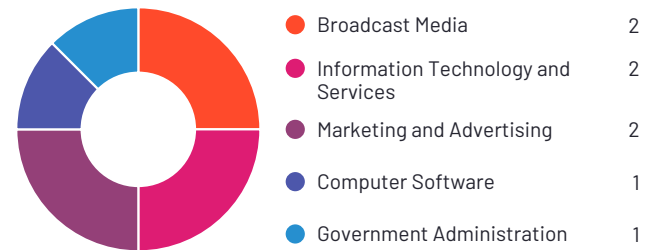
4.5 ★★★★★ (25)

Acuity Risk Management has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 93% of users rated it 4 or 5 stars, 78% of users believe it is headed in the right direction, and users said they would be likely to recommend Acuity Risk Management at a rate of 90%. Acuity Risk Management is also in the Policy Management, Operational Risk Management, Business Continuity Management, Third Party & Supplier Risk Management, IT Risk Management, Regulatory Change Management, Audit Management, Incident Management, and Security Compliance categories.

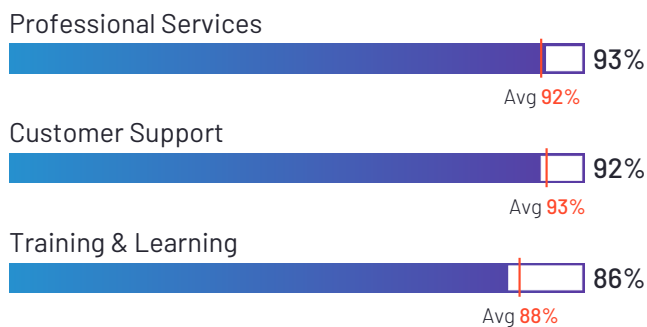
Satisfaction Ratings



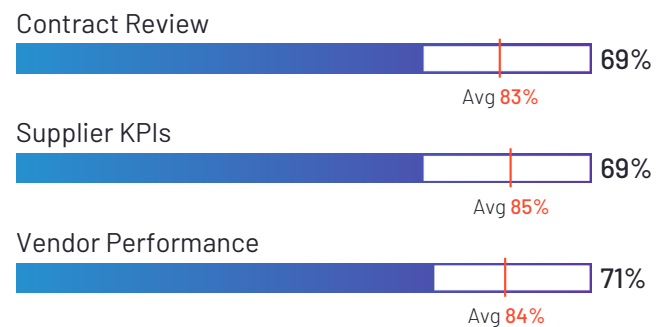
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Acuity Risk
Management LLP



HQ Location
London, England



Year Founded
2005



**Employees (Listed
On LinkedIn)**
15



Company Website
acuityrm.com

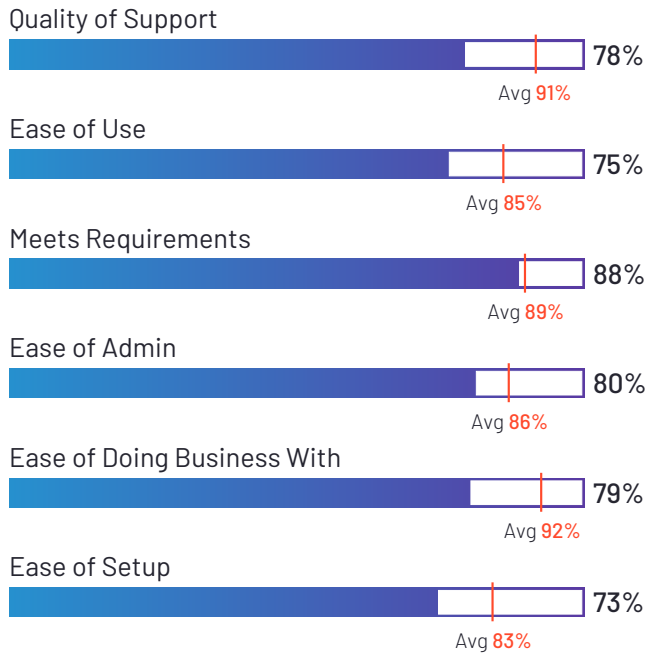


SAP GRC

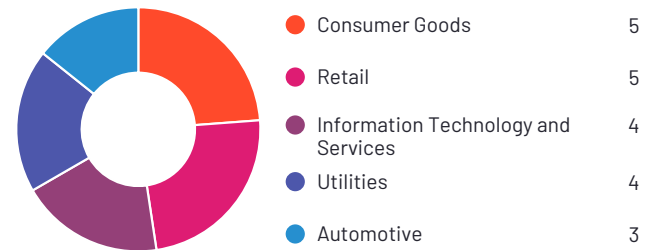
4.2 ★★★★★☆ (61)

SAP GRC has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 88% of users rated it 4 or 5 stars, 91% of users believe it is headed in the right direction, and users said they would be likely to recommend SAP GRC at a rate of 82%. SAP GRC is also in the Operational Risk Management, IT Risk Management, and Audit Management categories.

Satisfaction Ratings



Top Industries Represented



Ownership
Dorm Studio



HQ Location
Cengkareng, Jakarta



Year Founded
2017



Employees (Listed On LinkedIn)
1



Company Website
dorm-studio.com



Satisfaction Ratings for GRC Platforms

G2 reviewers rated software sellers' ability to satisfy their needs as shown in the table below.

	Satisfaction		Satisfaction by Category						Net Promoter Score (NPS)
	Likelihood to Recommend	Product Going in Right Direction?	Meets Requirements	Ease of Admin	Ease of Doing Business With	Quality of Support	Ease of Setup	Ease of Use	Net Promoter Score (NPS) (Range from -100 to +100)
AuditBoard	95%	98%	92%	89%	95%	94%	89%	95%	87
LogicGate Risk Cloud	92%	95%	89%	89%	98%	98%	87%	89%	78
ZenGRC	89%	98%	87%	90%	93%	92%	82%	87%	67
Hyperproof	91%	95%	87%	93%	95%	96%	90%	93%	65
Ncontracts	93%	97%	92%	84%	96%	98%	81%	88%	77
Workiva	85%	100%	91%	90%	93%	91%	90%	88%	53
Camms.Risk	89%	96%	87%	90%	88%	91%	83%	88%	60
Onsprng	98%	100%	93%	95%	98%	99%	93%	97%	96
Apptega	93%	96%	93%	92%	95%	94%	92%	92%	84
Strike Graph	97%	93%	96%	79%	94%	95%	87%	89%	95
StandardFusion	97%	100%	95%	95%	100%	99%	88%	93%	95
Soterion - GRC for SAP	99%	100%	98%	100%	100%	100%	100%	100%	100
VComply	94%	82%	92%	96%	99%	92%	94%	92%	80
Essential ERM	96%	100%	94%	96%	99%	99%	95%	97%	92
LogicManager	91%	100%	89%	88%	94%	96%	84%	86%	66
Ostendio	94%	100%	95%	89%	94%	90%	91%	79%	84
Diligent HighBond	84%	80%	85%	78%	85%	90%	70%	79%	43

(Satisfaction Ratings for GRC Platforms continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**Net Promoter Score ranges from -100 to +100

Satisfaction Ratings for GRC Platforms (continued)

G2 reviewers rated software sellers' ability to satisfy their needs as shown in the table below.

	Satisfaction		Satisfaction by Category						Net Promoter Score (NPS)
	Likelihood to Recommend	Product Going in Right Direction?	Meets Requirements	Ease of Admin	Ease of Doing Business With	Quality of Support	Ease of Setup	Ease of Use	Net Promoter Score (NPS) (Range from -100 to +100)
Resolver	87%	100%	83%	78%	88%	89%	73%	80%	58
SAI360	79%	86%	80%	74%	85%	81%	67%	71%	18
Archer	84%	75%	94%	77%	90%	76%	76%	74%	40
Navex One	76%	82%	85%	63%	76%	82%	64%	80%	27
SAS GRC	89%	85%	89%	N/A	N/A	88%	N/A	77%	76
Oracle GRC	79%	100%	84%	81%	86%	77%	76%	81%	27
IBM OpenPages with Watson	71%	67%	73%	78%	80%	71%	65%	70%	-8
SureCloud	88%	92%	87%	86%	94%	95%	81%	84%	53
Acuity Risk Management	90%	78%	81%	79%	89%	97%	78%	81%	85
SAP GRC	82%	91%	88%	80%	79%	78%	73%	75%	32
Average	89%	92%	89%	86%	92%	91%	83%	85%	64

*N/A is displayed when fewer than five responses were received for the question.

**Net Promoter Score ranges from -100 to +100

Feature Comparison for GRC Platforms

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers' overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Regulatory Change Management

	Updates
AuditBoard	86%
LogicGate Risk Cloud	94%
ZenGRC	84%
Hyperproof	96%
Ncontracts	N/A
Workiva	89%
Camms.Risk	80%
Onspring	95%
Apptega	87%
Strike Graph	98%
StandardFusion	97%
Soterion - GRC for SAP	N/A
VComply	N/A
Essential ERM	
LogicManager	78%
Ostendio	N/A
Diligent HighBond	90%

(Feature Comparison for GRC Platforms continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.

Feature Comparison for GRC Platforms (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers' overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Regulatory Change Management

	Updates
Resolver	69%
SAI360	N/A
Archer	N/A
Navex One	N/A
SAS GRC	N/A
Oracle GRC	N/A
IBM OpenPages with Watson	N/A
SureCloud	N/A
Acuity Risk Management	83%
SAP GRC	N/A
Average	87%

(Feature Comparison for GRC Platforms continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.

Feature Comparison for GRC Platforms (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers' overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Risk Management

	Risk Identification
AuditBoard	89%
LogicGate Risk Cloud	95%
ZenGRC	88%
Hyperproof	98%
Ncontracts	N/A
Workiva	N/A
Camms.Risk	88%
Onspring	95%
Apptega	85%
Strike Graph	94%
StandardFusion	93%
Soterion - GRC for SAP	N/A
VComply	N/A
Essential ERM	95%
LogicManager	88%
Ostendio	N/A
Diligent HighBond	87%

(Feature Comparison for GRC Platforms continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.

Feature Comparison for GRC Platforms (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers' overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Risk Management

	Risk Identification
Resolver	N/A
SAI360	N/A
Archer	N/A
Navex One	N/A
SAS GRC	N/A
Oracle GRC	N/A
IBM OpenPages with Watson	N/A
SureCloud	80%
Acuity Risk Management	84%
SAP GRC	N/A
Average	90%

(Feature Comparison for GRC Platforms continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.

Feature Comparison for GRC Platforms (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers' overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Platform

	Flexibility
AuditBoard	93%
LogicGate Risk Cloud	91%
ZenGRC	81%
Hyperproof	91%
Ncontracts	N/A
Workiva	83%
Camms.Risk	84%
Onspring	98%
Apptega	90%
Strike Graph	100%
StandardFusion	94%
Soterion - GRC for SAP	N/A
VComply	N/A
Essential ERM	96%
LogicManager	89%
Ostendio	N/A
Diligent HighBond	83%

(Feature Comparison for GRC Platforms continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.

Feature Comparison for GRC Platforms (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers' overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Platform

	Flexibility
Resolver	N/A
SAI360	N/A
Archer	N/A
Navex One	N/A
SAS GRC	N/A
Oracle GRC	N/A
IBM OpenPages with Watson	N/A
SureCloud	N/A
Acuity Risk Management	73%
SAP GRC	N/A
Average	89%

(Feature Comparison for GRC Platforms continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.

Feature Comparison for GRC Platforms (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers' overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Services

	Implementation	Training & Learning	Customer Support
AuditBoard	92%	93%	93%
LogicGate Risk Cloud	95%	93%	96%
ZenGRC	90%	88%	88%
Hyperproof	91%	90%	99%
Ncontracts	N/A	N/A	N/A
Workiva	77%	81%	86%
Camms.Risk	82%	82%	88%
Onspring	98%	96%	100%
Apptega	92%	87%	92%
Strike Graph	98%	100%	100%
StandardFusion	98%	N/A	98%
Soterion - GRC for SAP	N/A	N/A	N/A
VComply	N/A	N/A	N/A
Essential ERM	98%	96%	99%
LogicManager	92%	87%	92%
Ostendio	N/A	N/A	N/A
Diligent HighBond	89%	83%	86%

(Feature Comparison for GRC Platforms continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.

Feature Comparison for GRC Platforms (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers' overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Services

	Implementation	Training & Learning	Customer Support
Resolver	N/A	77%	89%
SAI360	N/A	N/A	N/A
Archer	N/A	N/A	N/A
Navex One	N/A	N/A	N/A
SAS GRC	N/A	N/A	N/A
Oracle GRC	N/A	N/A	N/A
IBM OpenPages with Watson	N/A	N/A	N/A
SureCloud	N/A	N/A	N/A
Acuity Risk Management	86%	86%	92%
SAP GRC	N/A	N/A	N/A
Average	91%	88%	93%

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.

Additional Data for GRC Platforms

The table below includes a breakdown of the customer segments for each product, as represented by G2 reviewers.

Customers by Size

	Small Business (50 or fewer emp.)	Mid-Market (51-1000 emp.)	Enterprise (>1000 emp.)
AuditBoard	13%	19%	69%
LogicGate Risk Cloud	11%	44%	44%
ZenGRC	6%	60%	34%
Hyperproof	26%	57%	17%
Ncontracts	5%	90%	4%
Workiva	15%	23%	62%
Camms.Risk	22%	50%	28%
Onspring	4%	38%	58%
Apptega	41%	38%	22%
Strike Graph	74%	26%	0%
StandardFusion	20%	70%	10%
Soterion - GRC for SAP	0%	89%	11%
VComply	20%	52%	28%
Essential ERM	28%	36%	36%
LogicManager	13%	33%	53%
Ostendio	46%	46%	8%
Diligent HighBond	21%	29%	50%

(Additional Data for GRC Platforms continues on next page)

*N/A is displayed when data is not publicly available.

Additional Data for GRC Platforms (continued)

The table below includes a breakdown of the customer segments for each product, as represented by G2 reviewers.

Customers by Size

	Small Business (50 or fewer emp.)	Mid-Market (51-1000 emp.)	Enterprise (>1000 emp.)
Resolver	0%	67%	33%
SAI360	2%	17%	81%
Archer	0%	10%	90%
Navex One	17%	33%	50%
SAS GRC	15%	54%	31%
Oracle GRC	18%	27%	55%
IBM OpenPages with Watson	25%	17%	58%
SureCloud	13%	20%	67%
Acuity Risk Management	14%	36%	50%
SAP GRC	4%	12%	84%
Average	18%	40%	42%

(Additional Data for GRC Platforms continues on next page)

*N/A is displayed when data is not publicly available.

Additional Data for GRC Platforms (continued)

The table below highlights implementation and deployment data as indicated in real user reviews on G2.

Implementation

	Deployment		Implementation Time	Implementation Method				Contract Term
	Cloud	On-Premises	Avg. Months to Go Live	In-House Team	Seller Services Team	Third-Party Consultant	Don't know	Avg. Contract Term (Months)
AuditBoard	90%	10%	3.1	52%	35%	4%	9%	23
LogicGate Risk Cloud	84%	16%	2.4	56%	39%	2%	4%	30
ZenGRC	78%	22%	2.7	58%	29%	0%	13%	20
Hyperproof	81%	19%	1.2	71%	12%	0%	18%	29
Ncontracts	24%	76%	6.7	94%	4%	0%	2%	15
Workiva	100%	0%	5.3	83%	17%	0%	0%	24
Camms.Risk	72%	28%	3.0	67%	25%	0%	8%	27
Onspring	100%	0%	3.8	88%	0%	13%	0%	15
Apptega	88%	13%	0.8	67%	21%	8%	4%	16
Strike Graph	88%	13%	3.8	25%	25%	13%	38%	15
StandardFusion	80%	20%	1.5	75%	25%	0%	0%	17
Soterion - GRC for SAP	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VComply	86%	14%	1.1	56%	33%	0%	11%	12
Essential ERM	64%	36%	1.0	50%	29%	21%	0%	16
LogicManager	86%	14%	7.8	88%	13%	0%	0%	19
Ostendio	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Diligent HighBond	70%	30%	2.9	75%	21%	0%	4%	20

(Additional Data for GRC Platforms continues on next page)

*N/A is displayed when data is not publicly available.

Additional Data for GRC Platforms (continued)

The table below highlights implementation and deployment data as indicated in real user reviews on G2.

Implementation

	Deployment		Implementation Time	Implementation Method				Contract Term
	Cloud	On-Premises	Avg. Months to Go Live	In-House Team	Seller Services Team	Third-Party Consultant	Don't know	Avg. Contract Term (Months)
Resolver	83%	17%	5.1	83%	17%	0%	0%	28
SAI360	61%	39%	5.2	48%	45%	3%	3%	35
Archer	17%	83%	4.2	20%	40%	40%	0%	N/A
Navex One	80%	20%	N/A	N/A	N/A	N/A	N/A	N/A
SAS GRC	N/A	N/A	N/A	100%	0%	0%	0%	N/A
Oracle GRC	71%	29%	N/A	80%	0%	20%	0%	N/A
IBM OpenPages with Watson	17%	83%	13.8	14%	29%	43%	14%	N/A
SureCloud	78%	22%	3.6	64%	36%	0%	0%	24
Acuity Risk Management	75%	25%	2.9	88%	13%	0%	0%	20
SAP GRC	24%	76%	9.4	41%	19%	26%	15%	16

(Additional Data for GRC Platforms continues on next page)

*N/A is displayed when data is not publicly available.

Additional Data for GRC Platforms (continued)

The table below highlights the average user adoption of each product as indicated in real user reviews on G2.

User Adoption and Return on Investment (ROI)

	User Adoption	Payback Period
	Average User Adoption	Estimated ROI (payback period in months)
AuditBoard	75%	23
LogicGate Risk Cloud	46%	14
ZenGRC	48%	17
Hyperproof	35%	13
Ncontracts	85%	15
Workiva	38%	26
Camms.Risk	50%	24
Onspring	57%	21
Apptega	55%	14
Strike Graph	43%	25
StandardFusion	69%	15
Soterion – GRC for SAP	N/A	N/A
VComply	65%	10
Essential ERM	61%	19
LogicManager	44%	28
Ostendio	N/A	N/A
Diligent HighBond	56%	23

(Additional Data for GRC Platforms continues on next page)

*N/A is displayed when data is not publicly available.

Additional Data for GRC Platforms (continued)

The table below highlights the average user adoption of each product as indicated in real user reviews on G2.

User Adoption and Return on Investment (ROI)

	User Adoption	Payback Period
	Average User Adoption	Estimated ROI (payback period in months)
Resolver	64%	21
SAI360	60%	37
Archer	64%	N/A
Navex One	N/A	N/A
SAS GRC	N/A	N/A
Oracle GRC	N/A	N/A
IBM OpenPages with Watson	45%	N/A
SureCloud	55%	28
Acuity Risk Management	36%	30
SAP GRC	68%	21
Average	55%	21

(Additional Data for GRC Platforms continues on next page)

*N/A is displayed when data is not publicly available.

Additional Data for GRC Platforms (continued)

The table below highlights third-party market presence data used to inform the G2's Market Presence Score that highlights each product's impact and influence in the category.

Market Presence

	Seller Name	Year Founded	Revenue (\$MM)	Employees on LinkedIn (Seller)	LinkedIn Followers	Twitter Followers (Seller)	Glassdoor Rating
AuditBoard	AuditBoard	2014	N/A	620	24,649	2,792	4.2
LogicGate Risk Cloud	LogicGate	2015	N/A	252	14,461	773	4.4
ZenGRC	Reciprocity	2009	N/A	161	4,731	592	4.5
Hyperproof	Hyperproof	2018	N/A	99	3,933	115	4.9
Ncontracts	Ncontracts		N/A	295	3,571	1,891	4.0
Workiva	Workiva	2008	N/A	2,475	49,978	5,476	4.3
Camms.Risk	Camms	1996	N/A	444	14,279	472	3.0
Onspring	Onspring Technologies	2010	N/A	80	1,806	365	5.0
Apptega	Apptega		N/A	49	2,793	272	5.0
Strike Graph	Strike Graph	2020	N/A	55	1,220	89	4.7
StandardFusion	StandardFusion	2016	N/A	34	849	140	5.0
Soterion - GRC for SAP	Soterion	2010	N/A	28	2,011	1,003	N/A
VComply	VComply, Inc	2019	N/A	55	8,677	68	4.4
Essential ERM	Tracker Networks Inc.	2018	N/A	9	290	2	N/A
LogicManager	LogicManager	2005	N/A	81	5,452	1,318	3.1
Ostendio	Ostendio	2013	N/A	47	2,590	904	4.6
Diligent HighBond	Diligent Corporation	2001	N/A	2,225	41,554	15	4.0

(Additional Data for GRC Platforms continues on next page)

*N/A is displayed when data is not publicly available.

Additional Data for GRC Platforms (continued)

The table below highlights third-party market presence data used to inform the G2's Market Presence Score that highlights each product's impact and influence in the category.

Market Presence

	Seller Name	Year Founded	Revenue (\$MM)	Employees on LinkedIn (Seller)	LinkedIn Followers	Twitter Followers (Seller)	Glassdoor Rating
Resolver	Resolver		N/A	312	14,361	5,371	3.8
SAI360	SAI360	2008	N/A	486	14,501	2,172	N/A
Archer	RSA		N/A	439	6,351	118,077	3.8
Navex One	NAVEX	2012	N/A	1,312	20,486	4,203	3.4
SAS GRC	SAS	1976	N/A	15,422	804,440	64,159	4.1
Oracle GRC	Oracle	1977	\$39,068	234,873	8,491,370	814,302	3.9
IBM OpenPages with Watson	IBM	1911	\$73,621	529,939	14,619,145	703,691	4.1
SureCloud	SureCloud	2006	N/A	117	2,774	793	3.6
Acuity Risk Management	Acuity Risk Management LLP	2005	N/A	15	841	832	N/A
SAP GRC	Dorm Studio	2017	N/A	1	5	0	N/A

*N/A is displayed when data is not publicly available.